

2020国际冬季运动(北京)博览会 WORLD WINTER SPORTS (BEIJING) EXPO 2020

- Grand Event of World Ice & Snow Industry





About WWSE

About WWSE





One of **the largest and most authoritative** expos in world winter sports industry.

Promoting the comprehensive progress of Chinese winter sports industry and **driving the advancement of winter sports industry chain** in China and worldwide.

Establishing international communication channels for winter sports, introducing the products and service chain from winter sports industry worldwide

Developing China's winter sports market, which is of huge potential, attracting public attention and participation.



World Winter Sports (Beijing) Expo, co-organized by Beijing Olympic City Development Association and International Data Group, is a professional and authorative international exposition focusing specifically on winter sports. It aims to introduce the knowledge of winter sports to Chinese and promote the project of "engaging 300 million people on the ice and snow" to popularize the winter sports activities in China. The World Winter Sports (Beijing) Expo has been held annually since 2016 in Beijing, China. It is on its way to become the largest world-leading exposition of winter sports. As a professional and national-level exhibition, WWSE wins over support and cooperation from the International Olympics Committee (IOC) and federations of seven winter Olympic sports. It will support the preparation for the 2022 Winter Olympics, promote the comprehensive development of sports in China, and help usher in a promising future of the booming winter sports industry in China.

Organization



Hosts

Beijing Olympic City Development Association International Data Group

Organizers

Beijing Olympic City Development Center IDG World Expo China Co., Ltd.

Supported by

Beijing Organising Committee for the 2022 Olympic and Paralympic Winter Games Chinese Olympic Committee All-China Sports Federation

Partner Organizations

Association of the International Olympic Winter Sports Federation (AIOWF):

International Luge Federation (FIL)

International Bobsleigh and Skeleton Federation (IBSF)

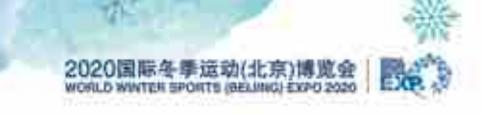
International Ski Federation (FIS)

International Ice Hockey Federation (IIHF)

International Skating Union (ISU)

World Curling Federation (WCF)

International Biathlon Union (IBU)



2016-2019 Review



30,000+
Exhibition Area

178,000+
Visits

24,000+
Professional Visitors

20+
Countries

600+
Brands

240+

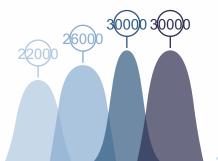
Speakers

20+

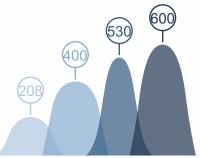
Parallel Forums

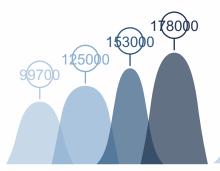
& Activities

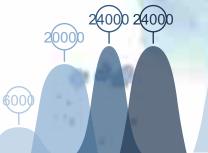
Development of WWSE 2016-2019



Exhibition area











Participating brands

Visits

Professional audience

Media follow-up

Media reports

International VIPs (Partial)





Thomas Bach
President of the
International
Olympic Committee



Doris LeuthardPresident of the
Swiss Confederation



Heinz Fischer
Former President of the
Republic of Austria;
President of the Austrian
Association for Promotion
of Friendship and Cultural
Relations with China



Heinz-Christian Strache Vice-Chancellor of Austria



Sauli Niinisto
President of Finland



Juan Antonio Samaranch Vice President of the International Olympic Committee



Christophe Dubi
Olympic Games
Executive Director of
IOC



Gian-Franco Kasper
President of the
International Ski
Federation (FIS)



Jan Dijkema
President of the
International Skating
Union (ISU)



René Fasel
President of the
International Ice Hockey
Federation (IIHF)



Kate Caithness
President of the World
Curling Federation (WCF)



Olle Dahlin
President of the
International Biathlon
Union (IBU)



Ivo Ferriani
President of the
International
Bobsleigh &
Skeleton
Federation (IBSF)



Josef Fendt
President of the
International Luge
Federation (FIL)

Brands and Scope of Exhibits (Partial)











50%



The Proportion of International Brands

Exhibition (partial)









































World Ice and Snow Think Tank



WS TOPS Ice and Snow Conference



Start-up Contest in Ice and Snow Industry





'Research Report on the Development of China's Winter Sports Industry"



Ice and Snow Carnival





















Comments from Exhibitors

I'd like to express gratitude to the organizing committee for setting up a broad international ice and snow industry exchange platform, which makes Jilin city enjoy the high reputation of "Rime Capital and Ski Paradise". The WWSE plays a key role in promoting Jilin to become a strong ice and snow tourism city and a world-class snow and ice tourism destination and further realizing "Olympics in Beijing, Experience in Jilin". In addition, the WWSE has been well received by all circles out of expectation evidenced by strong response, due to the organizing committee, featuring thoughtful plans, proper organization, strong guarantees, and outstanding work ability of warm staff.



Since 2016, the WWSE has been held in Beijing for four times. It has promoted the docking of industrial resources through various forms such as exhibitions, forums and experience activities, and has built a communication platform for the "Dream to be an Ice and Snow Power". As a national high-tech enterprise in China's ice and snow industry, Eternal Star Ice & Snow is both a participant and a beneficiary. It not only demonstrates its rising ability and strength, but also enhances communication with the industry and beyond, and witnesses the development of the WWSE, having set a benchmark for ice and snow sports exhibitions at home and abroad with its international and authoritative attributes.





2020国际冬季运动(北京)博览会 WORLD WINTER SPORTS (BELING) EXPO 2020

"

We are honored to participate the awesome WWSE! We gave the introduction of our brand and the latest products to Secretary Cai Qi. Our CEO Craig also accepted an interview from Tencent, and our booth was also awarded the Excellent Exhibition Award. We hope to expand the exhibition area next year and scale new heights every year! Thank you very much!

BURTON

EXP

"

The WWSE is a very good communication platform - professional, authoritative and international, with frequent industry interaction and exchanges, numerous brands and a wide variety of exhibit involved. What surprised our exhibitors are cross-held industry forums and industry docking, endless special events and extremely rich supporting activities, complementing with the exhibition. The unique charm of winter sports could be felt in the favorable atmosphere of the WWSE. We are also very honored to promote the ice-making equipment and corresponding technologies, participate in domestic and international exchanges and cooperation, learn from each other and enhance each other in the great momentum of ice and snow industry too contribute to the development of the industry. May the WWSE be better and better!





"

The WWSE has been held annually in Beijing, China since 2016. It has become an international, authoritative and large-scale ice and snow sports exhibition. On November 17, 2019, our delegation participated in the WWSE, and achieved fruitful results through corporate exhibitions, forum speeches, and self-organized meetings. We are satisfied with this impressive WWSE in terms of the overall arrangement, the service attitude of the staff and the professional level of the exhibition.



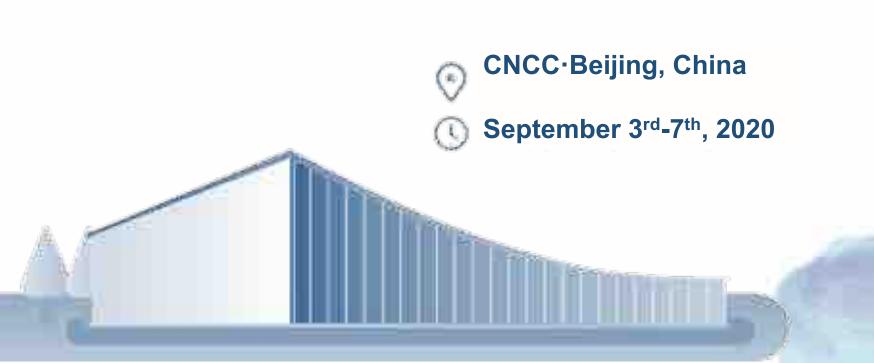
Zhangjiakou Exhibitor



WWSE 2020

WWSE2020





















WWSE2020 Scale





200,000+

Visits



25,000+

Professional Visitors



600+

Media



20+
Countries



650+

Brands



260+

Speakers



20+

Forums & Activities

WWSE Highlights



Stage of International Exchanges

Guest Country of Honor
Ice and Snow Powers
International Organizations
The Belt and the Road Initiative

Internationalization

Gathering of Ice and Snow Industry

Provinces and Cities (South, West, East)
Research on Ice & Snow Industry of China
Ice & Snow and Technology
Start-up Contest in Ice and Snow Industry

Industrialization

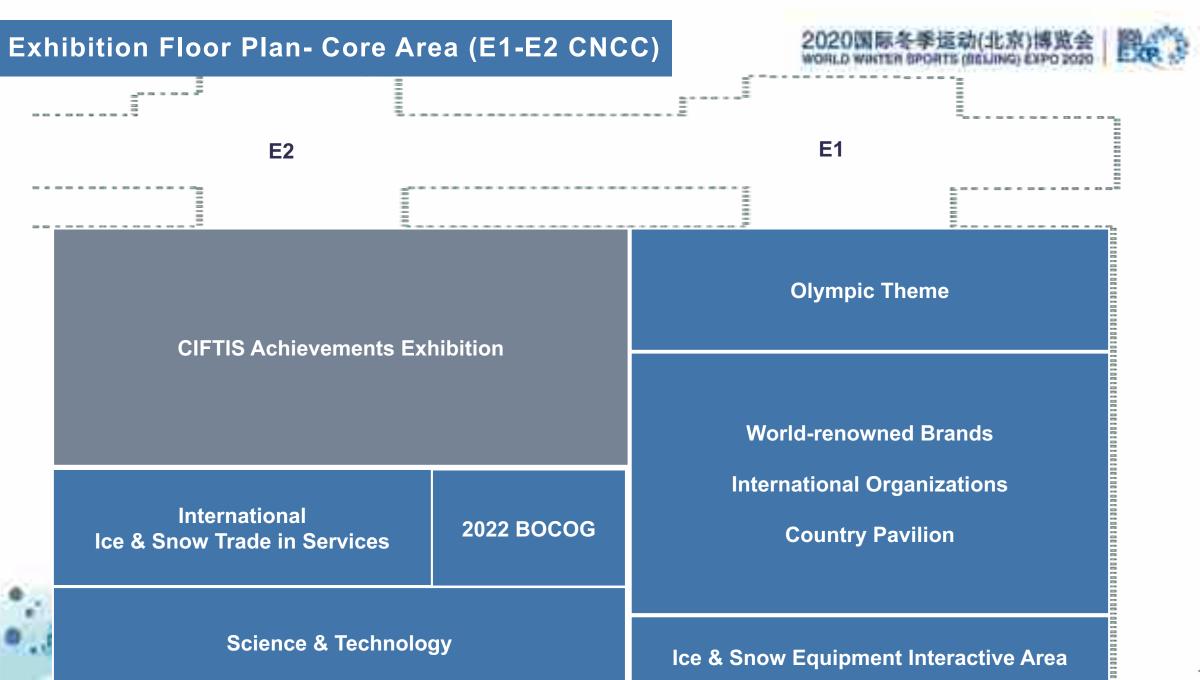
Ice and Snow Carnival

Public Ice & Snow Festival
Popularization of Winter Olympics
Experiencing Winter Sports
Sporting Goods Shopping Day

Popularization

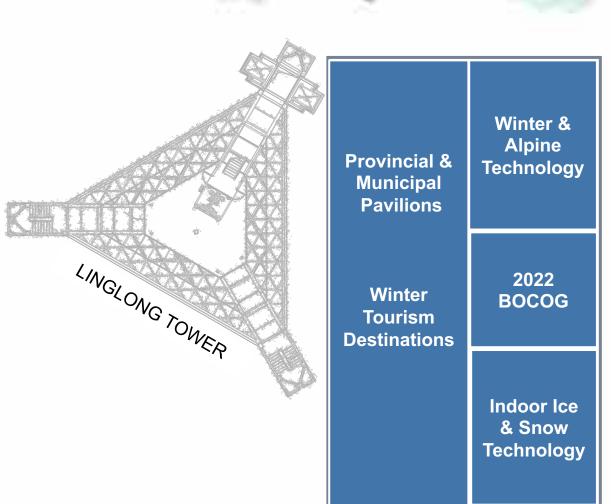


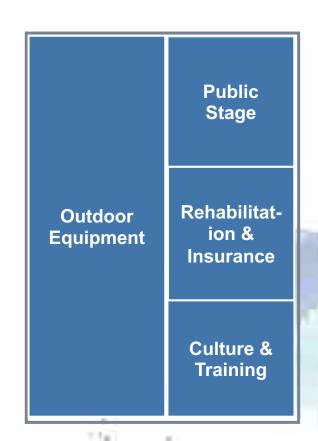
Exhibition

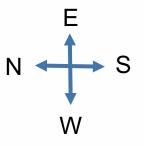


Exhibition Floor Plan- Core Area (Linglong Tower)











HALL A HALL B HALL C

Exhibition Scope



- Olympics cultural presentation, Olympics city establishment, Hi-tech winter Olympics presentation;
- · International sports organization, national pavilion, sports bureaus and tourism bureaus of all countries;
- Domestic provincial and municipal pavilions, domestic sports bureaus, tourism bureaus and education bureaus and other public institutions;
- Winter sports destinations, ski resorts, resorts, training centers, domestic and overseas large ice arena, ice and snow characteristic towns, winter tourism destinations, ecological parks, etc.
- Global winter sportswear, appliances and equipment manufacturers, outdoor sports equipment and wearable equipment suppliers, etc.
- Sports training software supplier, electronic games and training simulation equipment;
- Global winter sports competition organization, events and winter sports club;
- Winter sports infrastructure establishment related facilities enterprises and public institutions, ice sports facilities and winter sports facilities operation, planning and service agencies;
- · Winter sports education, training and market analysis organizations;
- · Winter sports investment organizations and finance service providers;
- · Professional media, publishers and communication contents suppliers;
- Traditional sponsors for winter Olympics and marketing services organizations.



3.2

Summit & Forums

Theme Forums



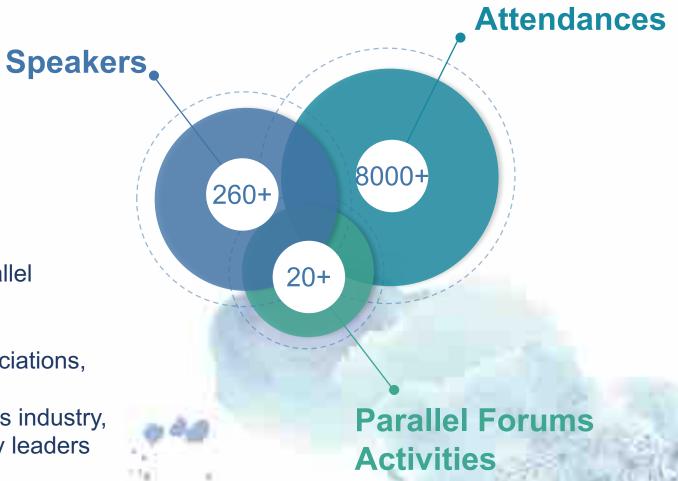


Date: September 3rd-5th 2020

Forms: Opening Ceremony, Main Conference, Parallel

Forums, Activities

Participants: Senior managers of international associations, government officials, representatives from leading international enterprises, experts in the winter sports industry, delegates from channel distributors, media, industry leaders from the winter sports industry and related fields



Guest Component

















Organizations

Countries









Government

International **VIPs**

Education System

50% 20% 20% 7% 3%

Start-ups



Honored Guests (To be Invited)





Thomas Bach

President of the International Olympic Committee



Juan Antonio Samaranch

Vice President of the International Olympic Committee



Gian-Franco Kasper

President of the International Ski Federation (FIS)



Jan Dijkema

President of the International Skating Union (ISU)



René Fasel

President of the International Ice Hockey Federation (IIHF)



Kate Caithness

President of the World Curling Federation (WCF)



Olle Dahlin

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Ivo Ferriani

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Josef Fendt

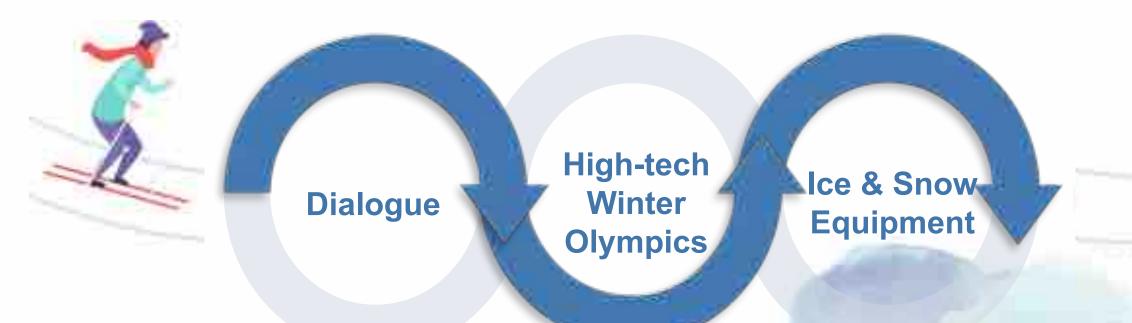
President of the International Luge Federation (FIL)

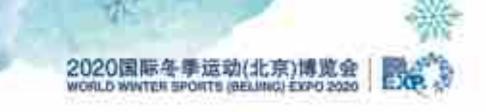
Forum Agenda





| Category | Time | Forums | Venue |
|--------------------|-----------------------|---|---------------------------|
| Main Forum | Sept. 3 rd | WWSE (Beijing) Opening Ceremony and Main Forum | F1 Grand Ballroom of CNCC |
| Parallel Forums | Sept. 4 th | Popularization of Winter Olympics Knowledge for Teenagers (Dialogue with Principals) | F3 of CNCC |
| | Sept. 4 th | High-tech in Winter Olympics | F3 of CNCC |
| | Sept. 4 th | Olympic City Development Forum | F3 of CNCC |
| | Sept. 4 th | Guest Country of Honor Theme Day | F3 of CNCC |
| | Sept. 4 th | Start-up Contest in Ice and Snow Industry | F3 of CNCC |
| | Sept. 4 th | Ice & Snow Equipment | F3 of CNCC |
| | Sept. 5 th | China Ice Hockey Development Forum | F3 of CNCC |
| | Sept. 5 th | Ice & Snow Education Forum (Dialogue with Deans) | F3 of CNCC |
| | Sept. 5 th | Ski Resorts Operation and Management Forum (Dialogue between North and South Ski Resorts) | F3 of CNCC |
| | Sept. 5 th | Venue Design and Construction Forum | F3 of CNCC |
| | Sept. 5 th | International Ice & Snow Tourism Development Forum | F3 of CNCC |
| Think Tank | Sept. 4 th | World Ice and Snow Think Tank Closed-door Meeting | F3 of CNCC |
| | | | |

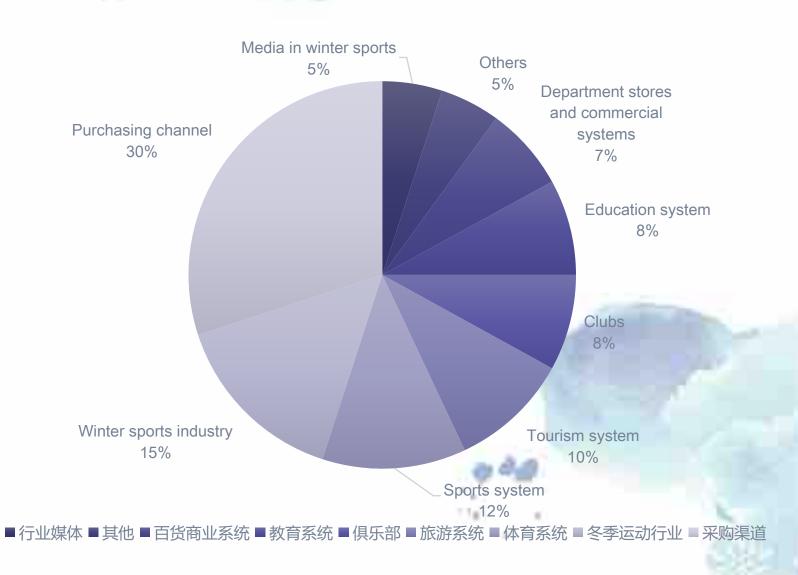




Business Matchmaking

Composition of Visitors





Categories



Personal Outdoor & Winter Equipment

Outdoor equipment, winter sports products, clothing equipment, mountain sports, and other accessories



Winter Tourism Destinations

Famous Chinese and foreign snow parks, tourism agencies as well as overseas and provincial and municipal tourism bureaus



Provinces Pavilions & Winter Sports Culture

Provinces pavilions, ice and snow culture exhibitions, ice and snow sports training, ice and snow events IP, sports technology, and ice and snow incubation project area



Media

Ice and snow media alliance, WWSE official cooperation media, and sports media





Olympic Theme

Olympic theme exhibition, international sports organizations, famous competition areas of winter sports, and Olympicrelated enterprises



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National Pavilion

Theme Pavilions of ice and snow countries, and regional pavilions



Winter & Alpine Technology

Large equipment, site planning, design, and operation services



Indoor Snow and Ice Technology

Indoor ice rinks / snow field, roller skating simulation ice





Exhibition Area



Activities

Business Activities B2B

Guest Country of Honor – 2020 Alliance

World Winter Sports Think Tank

WS TOPS Ice & Snow Conference

Competition of Ice and Snow Entrepreneurship

Research Report on China's Ice & Snow Industry

Leader's Talk in Ice and Snow Industry



Time: throughout the year of 2020

Way of participation: opening ceremony and main forum, hosts theme day, special forum, exhibition, media publication, supporting activities throughout the year and other customized services.

Commercial rights: exclusive ownership of the exhibition area, PR courtesy, advertisement, media exposure, publicity and promotion.

Returns: title of the exclusive host, exclusive booth, resource docking, publicity and promotion, forum speaking and exclusive services

Cooperate with ice and snow power, and promote industrial exchange

The country of importance in both ice and snow sports and industry is invited to be the host of WWSE every year since 2017, aiming to promote communication and cooperation in ice and snow industry, culture and tourism by virtue of the platform.



Former Guest Countries of Honor



Switzerland

2018 Austria

SUOMI FINLAND 芬兰



World Ice and Snow Think Tank

Time: 2020 WWSE period Form: closed meeting Size: 30-50 persons Participants: IOC, seven international winter Olympic sports organizations, Committee of Ice and Snow International Olympics, Olympic host city, sport system, tourism system, education system, study organization, enterprises, and world champions.

Brief introduction: Relying on the top-level talents in all fields of ice and snow industry, innovative thinking of development ice and snow countries in Europe and U.S. as well as sufficient professional resources and strong interpersonal relationship, establish communication platforms in the fields of policy, planning, operation and finance to put forward real problems during development of China ice and snow industry, publish cutting-edge idea trend report according to experts' opinions, provide professional strategic research consultation services and give out comprehensive solutions for big projects of ice and snow industry.

International supports



















Publish cutting-edge idea trend report according to experts' opinions, provide professional strategic research consultation services and give out comprehensive solutions for big projects of ice and snow industry.





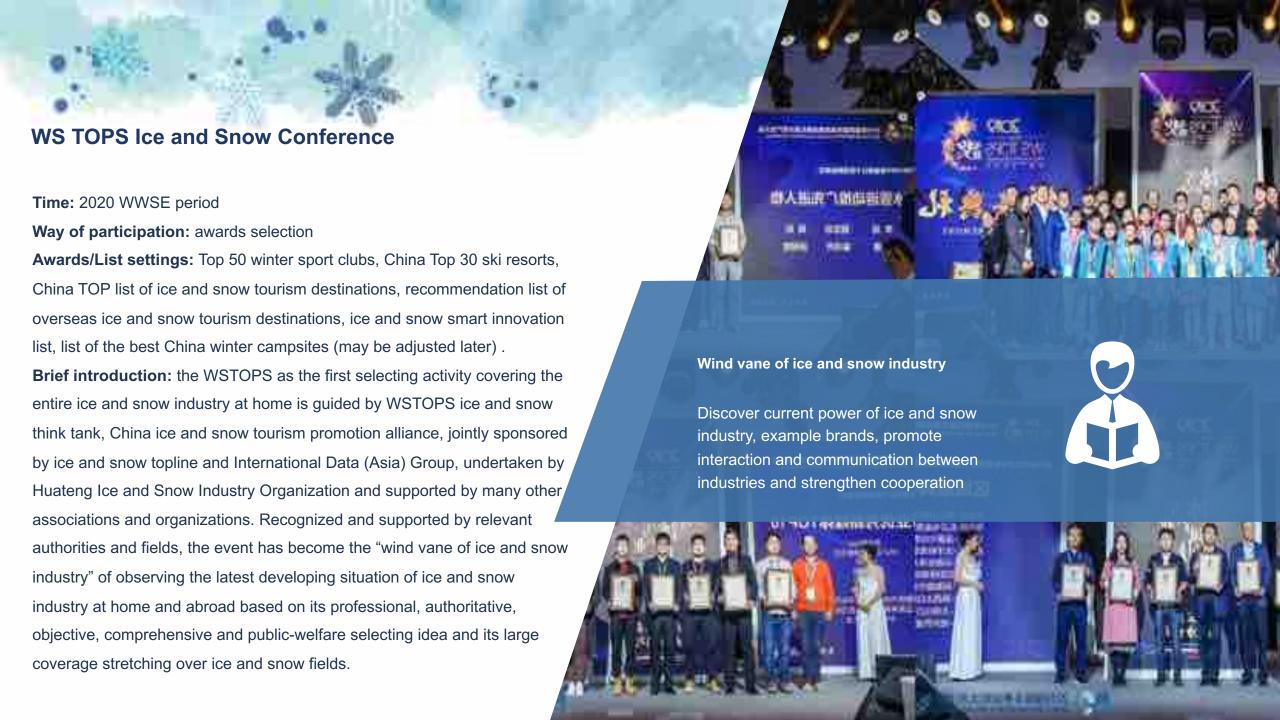












Competition of Ice and Snow Entrepreneurship

Time: 2020 WWSE period

Way of participation: project collection, forum, road show and review **Project types:** ice and snow science and technology, ice and snow sports, ice and snow tourism, ice and snow education, ice and snow culture, ice and snow outdoor, fitness and rehabilitation.

Purposes: Collect more innovative enterprises in ice and snow industry throughout the country, even in the worldwide scope, explore ice and snow entrepreneur incubation projects, help with efficient docking between enterprises and organizations and cultivate the future star for China ice and snow industry through the event, set up an industrial releasing platform for team and developer, carry out a feast integrating ice and snow projects with Internet industry and develop the brand promotion and interaction mode in the new network times of ice and snow industry.

Brief introduction: Discover and incubate a batch of ice and snow innovation and entrepreneurship project through the Competition, cultivate the future star for China ice and snow industry, provide more opportunities for excellent startups and projects to join into IDG Asia ice and snow incubation center excepting making capital docking with agencies in attendance.



IDG Asia



- City circuit solicitation and selection
- Road show selection
- Join in IDG Asia ice and snow incubation center
- Overseas exchange opportunities
- Investment and financing docking exchange
- Comprehensive support from international association
- Vigorous publicity of famous media at home and abroad
- Rich content of activities of the same period



Research Report on China's Ice and Snow Industry

Time: 2020 WWSE period

Way of participation: report publishment (in Chinese and English) **Brief introduction:** The Research Report on China's Ice and Snow Industrial Development published jointly by IDG (Asia) and HTIS, as the first authoritative report integrated with ice and snow blocks in the industry, has been officially published on the WWSE consecutively four years. By detailed and real data research and collection, the report has wide and in-depth survey and scientific statistics on large groups including government authorities, associations and organizations, ice and snow venues, industrial enterprises, ice and snow clubs and ice and snow fans. The report has an important synergistic effect on relevant ice and snow industry investigation and research on the country government and presenting data supports for setting policies for national ice and snow industry.



Leader's Talk in Ice and Snow Industry

Time: 2020 WWSE period

Way of participation: talk show (interview + record)

Brief introduction: The figures special topic of ice and snow industry, the Leader's Talk jointly published by WWSE and the People Sport will be officially played in 2019. It will give more innovative ideas and enlightment for industrial development by having in-depth discussion on the hot topics on ice and snow of the moment with relevant people from government departments, international organizations, ice and snow universities and colleges and leading enterprises and combing the development pulse of China's ice and snow industry. As one of the key publicity activities all over the year of WWSE, the Leader's Talk provides a platform for inside key enterprises to speak out, which is doubtless a high-quality media exposure for them.

Leader's Talk, listen to the sound of wisdom in world ice and snow field

Give more innovative ideas and enlightment for industrial development by having in-depth discussion on the hot topics on ice and snow of the moment with relevant people from government departments, international organizations, ice and snow universities and colleges and leading enterprises and combing the development pulse of China's ice and snow industry.



Guests for on-site record of previous WWSE:



Activities -Ice & Snow Carnival

Public Ice & Snow Shopping Day

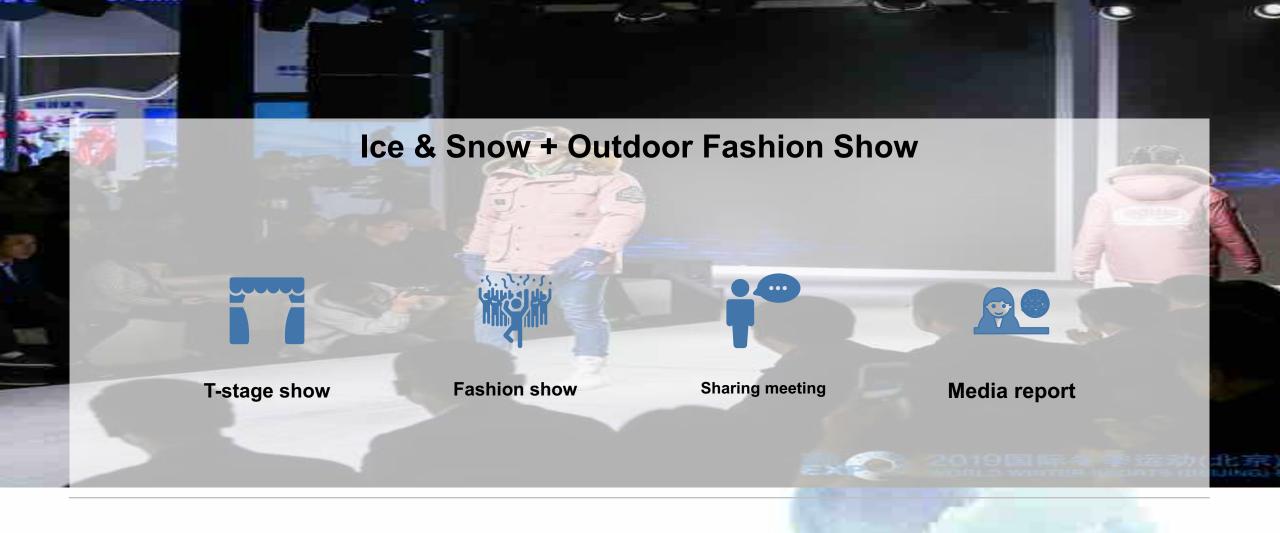
Ice & Snow + Outdoor Fashion Show

Popularization of Winter Olympics Knowledge for Teenagers



Prepare with famous ice and snow as well as outdoor equipment enterprise at home and abroad for the public ice and snow shopping day

- Online and offline ordering platform
- Experience + purchasing for ice and snow equipment fans
- Brand publicity and promotion
- Directed invitation: agent/dealer, sporting goods stores, shopping mall, e-commerce, clubs, sport system, education system, ice and snow fans, etc.



- Ice and snow T-stage show
- New product release
- lce and snow KOL, designer, model interaction, sharing meeting



Ice and snow into campus, teenager ice and snow knowledge popularization

Winter Olympics and ice and snow sport knowledge show, ice and snow sport series experience, Winter Olympics knowledge contest and little ice and snow reporter can make teenagers know more about Winter Olympics and inspire their enthusiasm of winter sports.



Chapter

Cloud WWSE

Creating a new online WWSE platform by using the modern information technology to hold a professional, international, and popular ice and snow industry fair.

Combining with the online WWSE platform to carry out "cloud connection", "cloud negotiation", "cloud signing" and other normal online connections throughout the year to promote the signing of key projects for the ice and snow industry in 2020.

Building a WWSE live broadcast platform to introduce internationally renowned brands to settle in the expo and to attract high-quality buyers from home and abroad to participate in the expo, and create a WWSE platform that will never end throughout the year.



When and how long:

On September 3-7, 2020, a five-day online display will be held.

Exhibitors can choose to continue displaying on online WWSE platform.

Other online and offline project docking activities are carried out normally throughout the year.

Where to watch:

The following official platforms of WWSE can be chosen:

Mobile terminal of online WWSE

Official Website of WWSE

WeChat public account of WWSE

Online CIFTIS (China International Fair for Trade in Services)

CIFTIS APP



Nearly 10+
theme exhibition areas



500+
participating units



live broadcast and supporting



200,000+

visits*

Cloud Booth

- WORLD WINTER SPORTS (BELLING) EXPO 2020
- Exe.

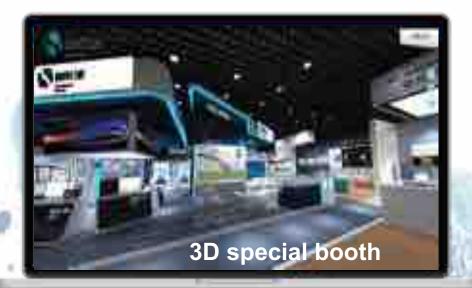
- 1. Exclusive live broadcast display.
- 2. Information-based display based on graphic videos and online applications.
- 3. 2.5D three-dimensional booth or 3D special booth.
- 4. Personalized service for booths and exhibits

Online exhibition materials:

The basic materials include the enterprise Logos, brief introduction, videos as well as multi-angle appearance display drawings of products/projects, functional diagrams and text description, etc.

The personalized materials include the live-action short videos of enterprises/products/projects, three-dimensional models of exhibits, and other personalized publicity materials, etc.





Cloud Forum Live Broadcast

2020国际冬季运动(北京)博览会 WORLD WINTER SPORTS (BELLING) EXPO 2020

The online live broadcast hall that can accommodate multi-people participating online at the same time is set up, and the capacity can be adjusted in time according to the number of pre-invited viewers.

In the meantime, PCs and mobile phones can simultaneously watch online forum activities. Audiences can click to watch directly on the official website or scan the QR code of the e-poster of the forum to watch, with such functions as broadcast and performance integration, multi-screen interaction, bullet-screen comments exchange, and video sharing and review achieved.

There are about 100 activities in the form of keynote speeches, round-table dialogues, project docking, roadshow promotion, online selection, etc. Furthermore, various online activities are set to support exhibitions. Forum activities are generally held in synchronization with online exhibitions. Project docking, roadshow promotion and other activities are held before and after China International Fair for Trade in Services.





International Participants



- Relax the rights for international participants to negotiate online, watch live broadcasts and review to solve the time difference.
- Provide customized services for demand and procurement, match and recommend exhibitors for international buyers, and configure intelligent assistants to optimize the experience of international participants.



Cloud Matchmaking



Live show High-frequency interaction

- Set up the exclusive live broadcast room for WWSE, where exhibitors and buyers can initiate live broadcast to attract customers.
- Watch the interaction (share/like/comment/vote), and get points for gifts.

Online transaction Smart matching

- Realize online transaction matching and intelligent matching of demand.
- Provide diversified supporting services such as demand release, business negotiation, conference appointment, information update, job application, interview and docking, brand PR, etc.

Personalized exhibition visiting Intelligent management

- Smart mind map recommends personalized exhibition visiting based on preferences.
- Intelligently manage the participation process, and provide live training, preconference rehearsal, link guarantee, multi-screen interaction, video review, bilingual connection and other functions.

Cloud Services

2020国际冬季运动(北京)博览会 WORLD WINTER SPORTS (BELLING) EXPO 2020

The followings are available for those who participate online WWSE as exhibitors:

- The exclusive live broadcast room for the exhibitor, with the function of instant launch of technical special sales and other live broadcast activities.
- The exclusive display page for the exhibitor in a multi-dimensional and visual way.
- Set up an online business negotiation system for exhibitors and professional visitors to negotiate and collect business cards online.
- Recommended to participate in the online meeting of WWSE (products promotion/roadshow docking, etc.), provide live training, pre-conference rehearsal, overseas link guarantee, real-time interaction, video review, bilingual connection and other functions to win more attention and opportunity for excellent projects.
- Recommended to participate in the selection of various awards of WWSE.
- Obtain follow-up and publicity services for follow-up normalization and transformation throughout the year.
- Online exhibition area can still be visited after the meeting and dock in real time.





Online matching Log in online conference room Video negotiation Offline trading

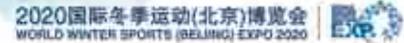
Chapter

Media & Promotion





Live Broadcasts









































Media Partners



















































































































































