



ANTONIO TAJANI

Vice-President of the European Commission



DISCLAIMER: EACI/DG ENTR CANNOT GUARANTEE THE PARTICIPATION OF THE COMPANIES LISTED BELOW IN THE MATCHMAKING MEETING TAKING PLACE ON THE OCCASION OF THE MISSION FOR GROWTH. HOWEVER, THE MAJORITY OF THE COMPANIES HAVE EXPRESSED THEIR KEEN INTEREST IN PARTICIPATING IN THE MATCHMAKING MEETINGS HOSTED BY THE EU SME CENTRE IN BEIJING.

LIST OF PARTICIPANTS

MISSION FOR GROWTH TO CHINA

1. **ABENGOA WATER** (Spain) Big

Water supply; sewerage, waste management and remediation activities

Carlos COSIN - CEO

Abengoa Water is Abengoa's Business Group on Water. Abengoa Water is a global water technology company that provides innovative and sustainable solutions for water needs. Abengoa Water is the leading company in RO desalination (GWI Award Desalination Company of 2012) and expanding its activities to municipal wastewater treatment and reuse and industrial water treatment. Abengoa Water believes that technology is a key growth driver and therefore invests in R&D to improve existing solutions and to develop new technologies that allows Abengoa Water to be more competitive. www.abengoawater.com

Size: Big, Turnover: 69.133.000; 47.415.0

2. **ADASA SISTEMAS** (Spain) SME

Manufacture of real time water quality monitoring equipment

Albert MOLINA - General Director

ADASA Sistemas is a large enterprise company which belongs to the Spanish COMSA EMTE Group and is an expert in the design, development, installation, operation and maintenance in the fields of automation and control, information and communication systems, mainly for hydrological control, water and air quality and meteorology applications, having total Spanish coverage and being also present in Poland, Romania, Latin America, Australia and North Africa.

Adasa has also the subsidiary DEISA water engineering specialized in treatment and sewage of water.

Size: SME, Turnover: 30 M€

3. **AEM ENGINEERING** (Denmark) NA

Electricity, gas, steam and air conditioning supply, energy (included renewable energy)

Arne Essa MADSEN - Owner

AEM Engineering is a small company in the renewable energy sector with main activities in Biogas plants and power stations using biogas and producer gas.

The company was established in 2000 and have most of its activities in Asia, particular China, Vietnam, Philippines and Malaysia.

In China AEM Engineering have signed agreements with partners in Heilongjiang Province for establishment of a large biogas project using biomass from Animal farming and agricultural waste.

AEM Engineering has delivered complete biogas power plants to Pig farms in Philippines and Vietnam

Size: NA, Turnover: 201200

4. **AGORIA** (Belgium) NA

Production Technology & Mechatronics, ICT, Energy Systems & Solutions, Environment Systems & Solutions, Materials Technology

Yizhen WANG - Regional Director Asia

Agoria is Belgium's largest employers' organisation and trade association. We are representing and helping more than 1,600 companies in the technology industry.

Belgian technology industry

Export rate : 72%

Share in total Belgian exports: 33%

Number of foreign subsidiaries of Agoria-members:900

Business groups at Agoria are categorized in 14 business communities: Production Technology & Mechatronics, ICT, Transport Systems & Solutions, Environment Systems & Solutions, Energy Systems & Solutions, Materials Technology, Subcontracting, Aeronautics Space Security Defence Technology, Contracting, Building Technology, International Business Development Clubs, Smart Cities, Factories of the Future, Public Infrastructure

Size: NA, Turnover:

5. **AGRO BUSINESS PARK** (Denmark) SME

Management of innovation and internationalisation projects within agriculture, biomass and food

Simon POULSEN - Senior Project Consultant

Agro Business Park is Denmark's only science park specialising in knowledge based innovation and entrepreneurship within agriculture, bioenergy, environmental technologies and food processing. Agro Business Park provides incubator facilities for knowledge based start up businesses in the agro-science sectors and provides dedicated support services to ensure that your company has the best chances of success. Furthermore, we house small R&D departments for established companies interested in being part of our innovative environment close to leading scientists.

We can help with setting up your business, dealing with Intellectual Property Rights and protecting your knowledge, access to finance, professional consultancy and strategy creation, finding partners in new markets and technologies.

Agro Business Park also co-ordinates a number of large scale initiatives including the Future Food Innovation programme for Central Denmark Region and the national Innovation Network for Biomass – one of the largest clusters in Europe within the bioenergy industry. Finally, we are the consortium leader for Enterprise Europe Network in Denmark. Size: SME, Turnover:

6. **AKTIVHOTEL VERONIKA - TRAVEL GMBH** (Austria) SME

Tourism

Patrick SIMETZBERGER - Director of sales

VIP Travel industry based on the green food print

Size: SME, Turnover: 5000000

7. **ALBA GROUP PLC & CO. KG** (Germany) Big

Water supply; sewerage, waste management and remediation activities

Weihang XU - President ALBA Asia

ALBA was founded in 1968 by Franz Josef Schweitzer. The family-run company now run by sons Axel and Eric Schweitzer is one of the ten largest corporate groups for recycling services and raw material supply worldwide with an annual turnover of approx. 2.9 billion Euros (2012) and about 9,000 employees. With its two brands – ALBA and Interseroh – ALBA Group has about 200 subsidiaries and equity holdings within Germany, Europe, the U.S. and Asia. The operating activities of Interseroh focus on organising the recovery of packaging and products and on the sale of scrap metal. ALBA's operating activities focus on waste management services in municipal and commercial sectors, the sale of secondary resources, the development and operation of recycling and production plants as well as the design and performance of facility solutions.

Size: Big, Turnover: approx. 2.9 billion

8. **BASF CHINA** (Germany) Big

Manufacture of chemicals and chemical products

Joerg WUTTKE - Chief representative China, Vice president

BASF has been a committed partner to Greater China since 1885. With major investments in Nanjing, Shanghai and Chongqing, BASF is one of the largest foreign investors in the Chinese chemical industry, and maintains the BASF Asia Pacific Innovation Campus in Shanghai as a research and development hub for the Asia Pacific region. In Greater China, BASF posted sales of approximately €6.7 billion in 2012 and employed 8,435 people as of the end of that year. BASF has 21 major wholly owned subsidiaries and 10 major joint ventures in Greater China. For further information, please visit www.greater-china.basf.com.

Size: Big, Turnover: 6.7 billion

9. **BERLIN PARTNER GMBH** (Germany) NA

Professional, Scientific, Technical activities (incl. consultancy and research), Public Administration and Defence, Promotion/Representation/Advocacy

Davina WENNINGER - Project Manager

Berlin Partner GmbH is Berlin's corporation for economic development and location marketing. Its business promotion divisions assist investors who wish to start businesses in the city while supporting Berlin companies in their efforts to expand, internationalize and secure their economic futures in Berlin.

Berlin Partner is the main contact for companies and offers customized, individualized services ranging from finding a location, to funding and financing, to contact with authorities and obtaining permits, to recruiting skilled personnel, to internationalization and trade fair participation. Berlin Partner provides information about areas of growth and industries with potential for the future.

Berlin Partner is very active in all economic activities in the context of the city twinning project between Berlin and Beijing - especially for the sectors energy efficiency in buildings, sustainable supply systems and electromobility. Therefore, taking part in this Mission for Growth to China is very interesting for Berlin Partner.

Size: NA, Turnover:

10. **BVMW E.V.** (Germany) NA

Mario OHOVEN - President

Size: NA, Turnover:

11. **CALITEK GRUP** (Romania) SME

Electricity, gas, steam and air conditioning supply, energy (included renewable energy), Water supply; sewerage, waste management and remediation activities, Construction

Mihai NEDELICU ION - CEO

Established in 2003, Calitek Grup is a Romanian company with relevant experience in every area of MEP Engineering. Provided the contribution of the best team of engineers, our main capabilities in the field of design and execution of MEP installation recommend us. Moreover, we are experts in the design and build projects that provides our customers with the most appropriate solutions. Due to the experience gained over the years, starting from a design company and becoming an execution contractor, we are one of the most trusted local firms. We are looking to develop business partnerships with EU and Chinese companies and promote technology commercialization on environmental technologies.

Size: SME, Turnover: 1000000

12. **CAPPELOTTO S.P.A.** (Italy) SME

Manufacture of other transport equipment

Luigi CAPPELOTTO - President

Our headquarters cover 16,000 m2 of indoor space within a total area of 40,000m2. We have recently opened a 8,000 m2 state-of-the-art factory nearby for manufacturing tanks. We produce more than 200 products a year and employ 150 staff as well as a team of 20 experienced professionals specialized in product design, research and development.

Size: SME, Turnover: 30000000

13. **CECIMO** (Belgium) European Industrial Association

Promotion/Representation/Advocacy, other (European trade association for machine tool industry)

Filip GEERTS - Director General

CECIMO is the European Association of the Machine Tool Industries representing the common interest of the sector globally. We bring together 15 national associations of machine tool builders, which represent approximately 1500 industrial enterprises in Europe, over 80% of which are SMEs. CECIMO covers more than 98% of total machine tool production in Europe and more than one third worldwide. It accounts for almost 150.000 employees and a turnover of over 22 billion euro in 2012. More than three quarters of CECIMO production is shipped abroad, whereas half of it is exported outside Europe.

CECIMO has long trading traditions with China – the country is our most important export market and top10 supplier. Several European machine tool builders have established production facilities or cooperate with local companies in China.

CECIMO is highly dedicated on energy efficiency and greening of the industry. We participate in Self-Regulatory Initiative (SRI) under the EcoDesign Directive of energy related products. CECIMO launched also in 2012 the Blue Competence Machine Tools initiative, that increases awareness and knowledge about sustainability and raises the energy-efficiency bar in the European machine tools industry. The initiative offers a common platform to European machine tool companies and coordinates efforts for the development of energy and resource-efficient solutions.

Size: European Industrial Association, Turnover:

14. **CEN AND CENELEC** (Belgium) NA
all sectors apart from telecommunications
- Elena SANTIAGO CID - Director General
- CEN and CENELEC are two of the three officially recognised European Standards Organisations (ESOs), developing standards in support of the Single Market and according to the needs of European industry.*
- CEN and CENELEC have extensive international activities, to remove barriers to trade through the exchange of information on and the alignment of standards internationally.*
- CEN and CENELEC are partners in visibility projects with the EC, EFTA and ETSI that target improved relations with the Standards Administration of China (SAC), while CEN also participates in the EU-China Trade Project. Furthermore, the 3 ESOs have a joint Cooperation Agreement with SAC.*
- Size: NA, Turnover:*
15. **CHINA EUROPE WATER PLATFORM C/O MINISTRY FOR THE ENVIRONMENT, DENMARK** (Denmark) NA
Water management - water treatment etc
- Henrik DISSING - Head of European Secretariat, CEWP
- The China Europe Water Platform is a political initiative aimed at promoting policy dialogue on water sector reforms and improvements, encouraging capacity-building, technical and business cooperation.*
- The China Europe Water Platform aims at promoting co-operation regarding water challenges. It will through analysis, workshops, conferences, study tours and joint projects promote exchange of experiences, transfer of technology and improvement of opportunities for businesses and researchers.*
- Size: NA, Turnover:*
16. **CMI** (Belgium) Big
Manufacture of machinery and equipment not elsewhere classified - engineering and maintenance company
- Jean-Marc KOHLGRUBER - President
- CMI designs, installs, upgrades and services equipment for energy, defence, steel-making and other general industry markets. Its aim is to improve, throughout the whole of its life-cycle, the economic and technical performance of industrial equipment of its clients. Across CMI, everything we do is within the context of an approach designed to reduce the environmental footprint of industrial processes.*
- The benefits which CMI places at the disposal of its clients are numerous: a unique combination of engineering expertise and maintenance along with the management of technical international projects, a vast geographic and technological scope, and an ability to innovate in accordance with the concrete needs of its customers.*
- CMI numbers almost 4 000 experienced employees in Brazil, China, the United States, Europe, India and Russia. A private independent Group since 2002, CMI has placed a great deal of emphasis on diversifying its portfolio.*
- Size: Big, Turnover: 790 000 000 Euros*
17. **CONSORZIO STABILE GALILEO SOC. CONS. A R.L.** (Italy) SME
Services
- Giuseppe INGALLINA - delegate

The consortium Galileo is a limited society set in Vittoria (Ragusa), Sicily, starting, according to the law 11 February 1994 n. 109, on the 16th September 2005. It was born from the agreement of enterprises of primary importance and tradition working in the sector of infrastructure, with the aim of satisfying in an excellent way the requirements of a more and more dynamic and demanding market. The consortium is currently composed of 32 enterprises and 2 design groups. The consortium created a 'unicum' of economic, financial, technical-organizational, and logistic-operative competences, following the scheme of the 'General Contractor', through which be able to compete in an efficient way in the global market. Thanks to the acquired skills and the experiences gained in the national contest, the consortium needs to expand its boundaries, serving other markets, both European and Extra-European, where, seen the favorable economic situation, the possibilities of development are enormous. The 'Consortium Galileo' enables the associated societies to compete with the big Holdings in the market of contracts of important works. Besides it promotes projects of 'project-financing', a tool of great legislative innovation fundamental in satisfying the public financial resources difficult to provide in the present national situation. Thanks to the heterogeneity of the specializations of the enterprises, can propose itself to the customers also as 'Global Service', that is, as a unique alternative aiming at managing a great variety of services, with subsequent benefits regarding the reduction of costs.
 Size: SME, Turnover: € 27.532.629,01

18. **COSYLAB, D.D.** (Slovenia) SME

Engineering, System integration, Manufacture of computer, electronic and optical products

Mark DR. PLESKO - CEO

Cosylab is a provider of control systems for large experimental physics facilities, such as nuclear particle accelerators like CERN, fusion reactors like ITER and radiotelescopes like ALMA. Cosylab is world-wide market leader in this high-tech niche market.

Cosylab's engineers are specialized in the development of state-of-the-art electronics and software and they know how to integrate them into mankind's most complex systems.

Among Cosylab's ca. 100 customers are all major national and international laboratories and facilities for research, such as particle accelerators, synchrotron radiation sources, radiotelescopes, optical telescopes, large lasers, tokamaks, etc.

Cosylab also provides control systems for particle accelerators for cancer treatment. To this end, Cosylab's processes are also certified against the ISO 13485 and 14971 standards for "production of control and information systems for therapeutic and diagnostic medical devices".

Size: SME, Turnover: 5 million (growth fr

19. **ECCIA - EUROPEAN CULTURAL AND CREATIVE INDUSTRIES ALLIANCE** (Belgium) European Industrial Association

High-end cultural and creative sector

Armando BRANCHINI - President of the Executive Team

The European Cultural and Creative Industries Alliance (ECCIA) is composed of the five major European Cultural and Creative luxury industry associations: Circulo Fortuny (Spain), Comité Colbert (France), Fondazione Altagama (Italy), Meisterkreis (Germany) and Walpole British Luxury (UK).

Its members together represent approximately 400 of Europe's leading luxury brands covering 14 different high-end product and service markets.

ECCIA's members are cultural and creative entrepreneurs. Based on culture, craftsmanship and creativity, our successful business model is underpinned by continuous innovation, highly skilled

employees, strong exports and a relentless focus on quality in products and services straight through to the experience offered to consumers.

The work of ECCIA falls into three main areas of activity: protection of Intellectual Property rights and governance of the Internet, market access and tourism and highlighting the role of the Cultural and Creative Industries as a key driver of Europe overall economic health, competitiveness, innovation and employment.

Size: European Industrial Association, Turnover:

20. **ENTERPRISE IRELAND** (Ireland) NA

Multisector

Gary FALLON - Commercial Counsellor / Director China

Enterprise Ireland is the government organisation responsible for the development and growth of Irish enterprises in world markets. We work in partnership with Irish enterprises to help them start, grow, innovate and win export sales on global markets. In this way, we support sustainable economic growth, regional development and secure employment. Enterprise Ireland's priority is the achievement of export sales growth from Irish-owned companies. Export sales growth leads to an increase in demand for Irish goods and services, and increases the flow of income into the Irish economy. This is fundamental to job creation and maintenance in Ireland.

Size: NA, Turnover:

21. **EURO SINO INVEST** (Germany) SME

Real Estate activities

Oliver VON SACHS - Managing Director

We are a well experienced Real Estate and Urban Park Investor and Developer, specialized in developments in the Chinese real estate sector and in particular in 2nd tier cities. These 2nd tier cities, of which almost two dozen are million-resident metropolises, are currently in a growth period and offer attractive yield opportunities. With international know how and local experiences, ESI takes part in this upswing by means of project developments, starting from residential properties to commercial and industrial buildings. ESI participates in these project developments along the entire value chain, such as land purchase, construction and sale of the residential, commercial and industrial units. ESI offers you the special opportunity to participate in the upswing of the Chinese real estate market.

Size: SME, Turnover: 707,312.67

22. **EURO+ASIA STRATEGIC ALLIANCE GROUP LIMITED** (United Kingdom) NA

Multisector consultancy including in activities of energy, water and waste management

Gareth OWEN - CEO

Euro+Asia Strategic Alliance Group (EASAG) is a specialist International Business Development and Management Consultancy. The company aims to provide a premier business to business 'connecting & facilitation' service with focus on Water Environment Protection Technologies. Technologies include industrial waste water treatment; water monitoring; water recycling and re-use, ground water and drainage, flood management, sea water desalination and remediation of polluted rivers and lakes. Other areas of specialism include ecological restoration, waste management and resource and energy management. The company strategy is to develop an effective 2-way 'bridge function' between Europe and China to identify and facilitate International Strategic Alliances partnerships and International projects. In this context, the company provides professional and bespoke "two-way" strategic consulting services – for European companies who are seeking to enter the China market and conversely for Chinese companies seeking to

internationalise and invest in Europe. Our aim is to establish “win-win” partnerships for the long-term. Our business model aims to:

(1) Support European companies to develop new business opportunities and strategic alliances in China

(2) Support China based companies to invest in Europe through (direct company investment, merger/acquisitions etc.) (3) Promote technology transfer and the commercialisation of novel European environmental technologies into China (i.e. water & waste water treatment technologies)

Size: NA, Turnover: 0 (company formed in

23. **EUROCHAMBRES, THE EUROPEAN ASSOCIATION OF CHAMBERS OF COMMERCE AND INDUSTRY**
(European Union) European Association

Alessandro BARBERIS - President

Size: European Association, Turnover:

24. **FILCON A/S** (Denmark) SME

Manufacture of machinery and equipment not elsewhere classified

Flemming CHRISTENSEN - Director, Head of board

o preserve our planet, it is essential that we all actively contribute to reducing the increasing air pollution in the world. Thus it is important not just to reduce the amount of dust but also to ensure a reduction of the pollution resulting from SO₂, NO_X, dioxin, acids and furans which are generated by incinerators, biomass plants, diesel engines, and polluting industrial processes which emit contaminated air and flue gas.

Maintaining a “Green Environment” is the main business vision of Filcon A/S. Based on our many years of experience in air cleaning and filter design - and with excellent references worldwide - Filcon strives constantly to maintain our market position as one of the world’s leading suppliers of clean air filters and equipment. Over the years, our engineering team has closely monitored the increasing demands and efforts to protect the environment from the emissions generated by contaminating industrial processes. Based on this information, we have developed filter systems to deal with every type of contaminated air flow and meet the requirements of all types of “clean air” legislation

Size: SME, Turnover: 8 mio.

25. **FINMECCANICA GROUP SERVICES** (Italy)

Services

Riccardo NAPOLITANO - General Manager

FGS is the FINMECCANICA Group Shared Service company, its mission is to gain scale economies through the management and the optimization of the procurement of such goods and services that are common to the Group Companies.

Group Procurement activities:

- Strategic sourcing (Framework and Master Service Agreements)*
- e-procurement solutions*
- Procurement outsourcing*
- International activities with on-site presence (USA, China, India,)*
- Services extension to non-captive customers*

Support Projects

-Supply chain optimization, procurement process reengineering, spend analysis & benchmarking
Size: , Turnover: n/a

26. **GDF SUEZ** (France) Big

Electricity, gas, steam and air conditioning supply, energy (included renewable energy)

Denis SIMONNEAU - Member of the Executive Committee in charge of European and International Relations

GDF SUEZ develops its businesses (electricity, natural gas, services) around a model based on responsible growth to take up today's major energy and environmental challenges: meeting energy needs, ensuring the security of supply, fighting against climate change and maximizing the use of resources.

The Group provides highly efficient and innovative solutions to individuals, cities and businesses by relying on diversified gas-supply sources, flexible and low-emission power generation as well as unique expertise in four key sectors: liquefied natural gas, energy efficiency services, independent power production and environmental services.

GDF SUEZ employs 219,300 people worldwide and achieved revenues of €97 billion in 2012. The Group is listed on the Paris, Brussels and Luxembourg stock exchanges and is represented in the main international indices: CAC 40, BEL 20, DJ Euro Stoxx 50, Euronext 100, FTSE Eurotop 100, MSCI Europe, ASPI Eurozone, Vigeo World 120, Vigeo Europe 120 et Vigeo France 20.

GDF SUEZ is structured into 5 Energy Business Lines and 1 Environment Business Line:

*Energy Europe,
Energy International,
Global Gas & LNG,
Infrastructures,
Energy Services,
Environment.*

Size: Big, Turnover: 97 billion

27. **GEESINKNORBA** (Netherlands) Big

Manufacture of motor vehicles, trailers and semi-trailers

Sven DR. BARTSCH - CEO

- Producer of RCVs (Refuse collection vehicles)
- Producer of static compactors
- Own sales organisation in Western Europe
- Eastern Europe, Asia and South America partly covered by agents
- 135 years of experience
- Technology leader in RCV-technology, i.e. hybrid bodies
- 80% export business
- Headquarters in Netherlands
- Decent after sales business and organisation

Size: Big, Turnover: 90000000

28. **GUO - BUSINESS DEVELOPMENT CONSULT** (AUSTRIA) NA

Professional, Scientific, Technical activities (incl. consultancy and research)

Stefan PETTERS - CEO

Coming from a 25 years entrepreneurial background of Business Developments from (Materials-)Technologies the entrepreneur and some of his former staff re-started by bringing Catalysis and Materials Technologies into Austria's leading edge thermo-chemical decomposition of organic

matter Technologies. In collaboration with the University of Technology Vienna sufficient value adding (end of life-cycle) Carbon recycling was proven feasible through leveraging secondary resource efficiency of Organic Wastes. Through our proprietary "CARBON CAPTURE for USE [CCU] BIO-REFINERY TECHNOLOGY" its MSW management can be made financially self-supporting. Our model creates multiple platforms for flexible economic use or new industrial level plane fields by increasing local purchase power by energy supply from regional closed loop circular economy from wastes.

An implementation of our innovation can therefore generate qualitative growth in mature economies and create affordable MSW operations in emerging economies and therefore represents an energy price index hedged global diversification opportunity for investors.

Size: NA, Turnover: n.a.

29. **HUNGARIAN WATER CLUSTER** (Hungary) National association

Water supply; sewerage, waste management and remediation activities

Károly Kovács - General Manager, vice president of ASEM Water & EWA

The Hungarian Water Cluster was established in 2008 with the goal of collecting Hungarian companies from the different fields of water industry to offer complete solutions in water issues to potential partners. There are 22 members.

The activities of our member companies cover almost the entire scope of water industry:

WATER TREATMENT / WATER PURIFICATION

- **WATER LOSS, NETWORK LOSS REDUCTION**
- **WATER AND DRAINAGE SYSTEMS**
- **MUNICIPAL AND INDUSTRIAL WASTEWATER TREATMENT**
- **RAINWATER TREATMENT**
- **WATER PROSPECTING - WELL DRILLING**
- **WATER BOTTLING**
- **FLOOD PREVENTION**
- **DISASTER RECOVERY**
- **RESEARCH AND DEVELOPMENT**

The Hungarian Water Cluster does not "force" standard and expensive solutions on its customers but offers the planning and building of a solution that is customized to individual and specific local requirements.

Size: National association, Turnover:

30. **ING. SUMETZBERGER GMBH** (Austria) NA

Manufacturing

Yuhua ZHANG - Export Management

Developing and manufacturing of special devices with worldwide protection by patent

Size: NA, Turnover:

31. **IS TECH - INNOVATION IN SCIENCES & TECHNOLOGIES** (Italy) SME

Eco – innovation

Giuseppe SPANTO - CHIEF EXECUTIVE OFFICER

Is TECH is a KLIC - Knowledge Lean Innovative Company - and is already an important actor on the applied innovative technologies sector, that combines analysis, studies and testing of technological innovations and the integration of multidisciplinary projects, in order to:

- *introduce new technological solutions on the market, capable to deal with the current major issues and usually neglected problems (such as anthropogenic air pollution);*

- improve existing products and ordinary production processes.

We are involved in the development of the initiative "APAS - Air Pollution Abatement Systems", based on our intelligent pollution absorber system, named APA (Air Pollution Abatement).

The intelligent platform APA - operating the abatement of air pollution, mainly particulate matter, PAH, heavy metals, pollens, spores, NOx, SOx and CO2 - is an intelligent multi - platform strongly patented, that is applicable to all working and production sites, industrial and urban areas (widespread indoor and outdoor, everywhere there are high concentrations of pollution and high population density).

The project, integrated on all the initiatives enabling for urban development, attractiveness and green planning projects, smart cities and smart connected communities is focalized on the pollution abatement in each area where people work and live, increasing quality of life!

Size: SME, Turnover: N/A

32. **JULON D.D. LJUBLJANA SLO / AQUAFIL GROUP ARCO IT** (Slovenia) Big
Man.chemicals and chemical products, Man. of textiles, Recycling

Giulio BONAZZI - President & CEO

Leading manufacturer of Nylon 6

Since 1969, Aquafil has been one of the leading players, both in Italy and globally, in the production of polyamide 6: a landmark in terms of quality and product innovation, as well as a leader in the elaboration of new models for sustainable development. This strategic decision leads to the regular renewal of processes and products thanks to continuous investments of capital and know-how. The Group has a presence in seven countries and three continents, employing more than 2000 staff at 13 plants in Italy, Germany, Slovenia, Croatia, the USA, Thailand and China.

It operates through three product business units:

BCF: synthetic fibers used in textile floorings in the contract, automotive and residential sectors

NTF: synthetic fibers used in the apparel and sports industries

EP: production of engineering plastics used to manufacture plastic products

Always committed to taking real measures to protect the environment, in 2008 Aquafil established the Energy & Recycle Business Unit, which supports all of the Group's manufacturing units in order to promote:

- the principles of sustainability both inside and outside the Group;
- the use of low impact or renewable energies and the energy saving;
- the use of recycled materials.

The Aquafil Group primarily deals with the production of Nylon 6 fibers and polymers, but also nylon 6.6, Dryarn and XLA.

4 Business Units

- BCF (fibers for textile floorings)
- NTF (fibers for apparel)
- Engineering Plastics (techno polymers for extrusion and injection molding)
- Energy & Recycle (company-wide support on sustainability issues)

More than 2,000 employees

13 plants and 1 engineering company in 3 continents and 7 countries: Italy, Germany, Slovenia, Croatia, USA (Georgia), Thailand and China

about 130,000 tons of polymers and fibers produced every year;

€495.3 million – turnover for 2011

€53.4 million – EBITDA for 2011

Registered office and plant: Ljubljana – SLOVENIA

Sector: polymerization, depolymerization, spinning/twisting, heat setting of BCF, spinning of NTF

Registered office and plant: Štore/Celje – SLOVENIA

Sector: BCF twisting and heat setting

Registered office and plant: Ajdovščina – SLOVENIA

Sector: Waste storage and processing

Acquired in 1995, this plant marked the first stage of the Group's internationalization program, and was the first part of the privatization process which began in this central European state after the fall of the Tito regime. The plant carried out the polymerization and production of BCF and NTF yarns. Over the years, it has expanded further thanks to the acquisition of the plant at Store, which carried out processing operations relating to the production of BCF yarns.

Early in 2011, the first depolymerization system, part of the ECONYL® project, was inaugurated at the Julon factory in Ljubljana. A center of excellence for the Group's policies of sustainability and innovation, this plant can produce the raw material essential for the Group's operations from post-industrial and post consumer waste made from polyamide 6. The Ajdovščina plant has also been acquired in this connection, and provides a warehouse for all the waste collected worldwide.

About ECONYL® Regeneration System

ECONYL® Regeneration System is the world's most efficient industrial system for the production of nylon 6 from 100% regenerated materials, and has been designed and realized entirely by the Aquafil Group.

ECONYL® Regeneration System is an innovative industrial regeneration system introduced by Aquafil in 2011, in order to produce the nylon 6 polymer from:

- post consumer waste, i.e. end-of-life products made from polyamide 6 including fishing nets, fluff (the top of carpets and rugs) and rigid textiles;*
- pre-consumer waste such as oligomers, scraps and others, generated from the production of nylon 6.*

Planned and implemented entirely by Aquafil, the ECONYL® Regeneration System is based not only on the development of a new technology but also the creation of several production chains specialized in the recovery of waste collected worldwide, hitherto unknown.

The project has involved the following stages:

- Defining an exclusive chemical/mechanical production process developed entirely by the Energy & Recycling division which enables Nylon 6 waste to be regenerated infinitely. The resulting product is a polymer with the same technical and quality characteristics of the product obtained applying traditional systems;*
- The creation of an international network for the collection of regenerable materials and a logistics chain to transport those materials to the production plants;*
- The construction of the first ECONYL® production system, which was opened in May 2011, at Aquafil's plant in Ljubljana, Slovenia.*

Size: Big, Turnover: JULON 220 MIO

33. **LATVIA CHINA BUSINESS COUNCIL** (Latvia) National association

Services linked to forest management

Artis KAMPARS - Chairman of the Board

Latvia – China Business Council is a non-profit organization established in the year 2012 by a number of leading entrepreneurs in Latvia and the Baltic region with the aim to facilitate business cooperation between Latvia and China and to build up direct bilateral contacts of the entrepreneurs in order to foster the implementation of joint projects for stimulating industrial growth, export and investments. Council serves as a platform for knowledge, analysis and expertise to develop joint business projects for mutually beneficial cooperation. Among the founders of the Council are prominent companies that are leaders in Latvia and Baltic states in their business sectors such as IT and real estate, banking and education, wood processing etc. Chairman of the Board of the Council is Mr. Artis Kampars, former Minister for Economics of the Republic of Latvia (served as a Minister: 12.03.2009.-25.10.2011.), therefore the Board of the Council maintains an ongoing relationship with the government in order to secure the greatest

level of cooperation and coordination. As well Latvia – China Business Council has gained confidence and strong support from government institutions, authorities and other official organizations of the two countries. Ambassador of People's Republic of China in Latvia as well as Ambassador of the Republic of Latvia in People's Republic of China are the Honorary Members of the Council.

Size: National association, Turnover:

34. **MARQUES DE GRIÑON (CIRCULO FORTUNY ASSOCIATED)** (Spain) SME

Agriculture, forestry and fishing

Xandra FALCO (CEO) Carlos FALCO (Chairman of Marques de Grinon & Executive Chairman of Circulo Fortuny)

The Dominio de Valdepusa estate, part of the historical 13th century Señorío de Valdepusa near Toledo has, since these early medieval times, produced both wine and olive oil and stayed in the family of Carlos Falcó,

Marqués de Griñon, who started there in 1974 a viticultural revolution that has positioned Marqués de Griñon as a leading ultrapremium Spanish brand in world markets.

The climatic conditions of the ancient Señorío de Valdepusa are ideal for the production of wine and olive oil of great finesse and intense flavours. This has encouraged Mr Falcó to dedicate years of research and development to the production of a world class wine.

The Dominio de Valdepusa's wines are consistently acclaimed in competitions, guides and the articles by national and international critics and regularly appears amongst the top Spanish wines.

Size: SME, Turnover: 3000000

35. **MEDIASPHERE** (Belgium) SME

Information and Communication (publishing, media, software)

Francesco SUTTON - C.E.O.

MediaSphere is a international media and marketing specialist supporting companies with issues relating to global or international communications involving advertising. We have offices in Brussels, Paris, Geneva, Luxembourg, Dubai and help companies with strong export profiles to expand their brands on new markets. we have dedicated teams of international advertising specialiststo cover regional issues (russia, middle east, nearly every european country, tv, digital, out of home, inflight media) and have a profile that challenges the big advertising networks with a client service oriented approach and detailed insight of media choices, prices, local target audience issues.

Size: SME, Turnover: 13 000 000

36. **MOBIVIA GROUPE** (France) Big

Waste management and other services

Olivier MÉLIS - Member of the Executive Board, General Manager in charge of Sustainable Development

MOBIVIA Groupe S.A. was formerly known as Norauto Groupe S.A. and changed its name to MOBIVIA Groupe S.A. in April 2010. The company was founded in 1970 and is based in Lesquin, France. MOBIVIA Groupe is present in 13 countries (among which 9 EU Member States) and 4 regions in the world.

MOBIVIA Groupe S.A. operates and franchises a chain of car servicing and parts centers in France and internationally (Norauto, Midas, Auto 5, Carter Cash, Syncro Diffusion). It offers vehicle repair

and servicing; car products and accessories, such as tyres, spare parts, and maintenance products, as well as tyre and oil change services; and services linked to motoring use. The company also operates a chain of small-sized auto centre franchises that are located in shopping centers in medium-sized towns; and sells and delivers components, car accessories, and related services to retailers, dealers, service stations, superstores, and specialists in auto services.

The aim of MOBIVIA Groupe is to make car use cleaner, safer, more accessible and better value. This means the group is actively and constantly committed to the task of reducing the ecological footprint of the business and working towards a cleaner, safer and more cooperative mobility (AlterMove; OxyoPneus; MovingCar; GreenCove, BuzzCar; lzyDrive; Sineo; GreenOn; CarBox; La Byciclette Electrique). As a precursor in the management of used products, the Group has implemented waste recycling procedure since 1995. All the companies of the group follow rigorous monitoring and traceability guidelines, from the time the products exit the centre to their final recycling (implementation of the ISO 14001 certification).

Size: Big, Turnover: 1,5 billions

37. **MONDO MINERALS** (Netherlands) Big

Mining and quarrying, Manufacturing

OLIVIER QUENARDEL - CHAIRMAN

Mondo Minerals is the world Second Producer of Talc, with major expertise in processing the mineral for sophisticated industrial application in the automotive sector, paper manufacturing and paint.

Mondo is looking to establish a JV with a Chinese Partner in China

Size: Big, Turnover: 140 Millions EURO

38. **NEDEA PRINT SRL** (Romania) SME

Services

CAMELIA NEDEA - MANAGER

OUR COMPANY IS A PRINTING HOUSE .

OUR MARKET IS ROMANIAN MARKET WE WANT TO DEVELOP OUR COMPANY AND EXTEND THE ACTIVITTIES.

Size: SME, Turnover: 100000

39. **NUTRIMENTEC S.L.** (Spain) SME

Other manufacturing (incl. other technologies – biotech, nanotech etc.)

Raquel LOPEZ - Researcher

NUTRIMENTEC Food Technologies S.L. is a company specialized on the industrial development of production plants and purification of natural extracts used on food, nutraceutical and pharmaceutical sectors.

The company focuses its international scope into the European, Latin American and Asian markets with presence in countries like India, China, Mexico, Costa Rica, Argentina, Chile, Dominican Republic, Brazil, Italy, Germany, France, etc.

NUTRIMENTEC has various facilities, equipment and pilot plants engaged in R & D. Facilities include several tangential filtration plants (micro, ultra and nanofiltration) for the waste treatment. NUTRIMENTEC has developed extraction plants of natural compounds such as phenolic antioxidants from grape skin, tea phenolic compounds or extracts of medicinal plants with a wide range of viscosities, or hydroxytyrosol and oleuropein from wastes of the production of olive oil.

Likewise, in the food industry NUTRIMENTEC has developed an impregnation equipment under vacuum for the generation of protective films in perishable foods. In the energy sector, has collaborated on several projects in biomass energy applications, such as the development of a fluidized bed gasifier for the production of energy from biomass, a production of bioethanol from and *Helianthus tuberosus* or the extraction of inulin and fructooligosaccharides for food, or facilities for cassava starch production.

Turnover 2012: 450.000 €

Exports 2012: 125.000 €

Forecast turnover 2013: 750.000 €

Forecast exports 2013: 380.000 €

Size: SME, Turnover: 450000

40. **PA EUROPE NV** (Belgium) SME

Professional, Scientific, Technical activities (incl. consultancy and research), Promotion/Representation/Advocacy

Rio PRAANING PRAWIRA ADININGRAT - Managing Partner

PA Europe is a CSR-based government relations and public affairs group providing political and communication strategy development and implementation, political intelligence and lobbying. Its client list includes The European Commission (airline ban issues), several Governments throughout the EU, Asia and the Middle East, and the most reputed and largest industries in the energy, mining, pharmaceutical, food and beverages, banking, transport & logistics, environment, construction, telecoms, automobile, defence, textile, offshore and agriculture sectors. In the past years, the company provided political intelligence, regulatory advice and media support in major merger, take-over and flotation procedures. The unique PA approach in China, Asia, Europe, Russia and the Gulf includes primary care for the domestic desires and designs through social media and other research. On that fundament, a win-win position for both sides of the divide is created. On the basis of correct and helpful positions taken by PA Europe and PA Asia and its advisers often unexpected problems are solved in a correct and mutually beneficial way and without any shape or form of illegality. PA Asia's Beijing office supports European, international and Chinese corporate and societal interests in the fields of industry, infrastructure, education, health, food safety and economic development. Moreover, the PA Group and its PA International Foundation have initialized a holistic project in Yunnan, China that uses the 'bio-sealing' technique to create subsurface manmade aquifers in drought-stricken areas.

Size: SME, Turnover: 1,381,000 Euro (PA E

41. **PEGASOR OY** (Finland) SME

Manufacture of electrical equipment

Markku RAJALA - VP, Chinese Market & Intellectual Property

Pegasor® is a leading cleantech company in the field of particle emission monitoring. Our worldwide customers gain competitive edge from the unique value adding features provided by Pegasor's particulate sensor technology. These features are available for wide range of industrial applications:

Continuous, real time monitoring of fine and ultrafine particles Monitoring of particle number and mass concentration.

Fastest PM sensor in the market.

Sensitive small particle concentrations.

Low need of maintenance & service.

Size: SME, Turnover: 1200000

42. **PH VETIKKO OY** (Finland) SME
Water supply; sewerage, waste management and remediation activities
 Hannu VETIKKO - Waste water specialist
2012 established company who design, assembly and service small waste water treatment plants up to 50 persons.
Size: SME, Turnover: New company
43. **PIRELLI** (Italy) Big
Manufacturing
 Gregorio BORGO - CEO Asia Pacific
Founded in 1872, Pirelli is the world's fifth largest tyre manufacturer based on revenues. With a presence in over 160 countries, the company now has 22 tyre manufacturing facilities on five continents and employs some 34,000 people.
Pirelli is one of the leading manufacturers of high-end and performance tyres, and is striving to become the world leader in this segment by 2015. The company has always had a keen focus on research and development, investing around 3% of revenues each year in this area: one of the highest levels of research investment in the tyre industry. The goal is to constantly improve the quality of Pirelli products in terms of performance, safety and environmental impact, all in line with the company's 'green performance' strategy. In pursuing these objectives, Pirelli always aims to unite financial profitability with social responsibility.
Having been involved in motor racing since 1907, Pirelli is currently the single tyre manufacturer for Formula 1™ for the 2011-2013 championship seasons and for the World Superbike Championship. This is an important challenge in terms of technological innovation and is a key means of promoting the Pirelli brand.
Size: Big, Turnover: 6.07 billion euro
44. **ROBOTINA D.O.O.** (Slovenia) SME
Manufacture of computer, electronic and optical products (incl. ICT and Key enabling technologies)
 Devid PALČIČ - CEO, President
COmpany operates in the control sector. We develop and produce distributed control systems used in various industries: green energy, smart homes, smart buildings and infrastructure, sustainable cities, industry and many more.
We also provide complete solution for: solar power plants, Home Energy Management Systems, Building EMS, Shop EMS, off grid hybrid power supply, Traffic guidance, Environmental monitoring, street and highway lighting and smart grids.
Well-structured product range suitable for automation of distributed systems, suitable for system integrators and OEM users. Wholly owned technology, hardware and software. Fully internet enabled – "from sensor to internet and back" (technology).
Market ready solutions based on own (technology) with specific Business Intelligence incorporated. Vertical solutions for: PV (solar) power plants monitoring and optimization, off-grid, micro grid hybrid power supply systems with storage, DSM (demand side management) smart-grid systems, smart homes, smart and sustainable buildings.
Size: SME, Turnover: 5000000
45. **SCALE BIOFUEL APS** (Denmark) SME
Manufacture of chemicals and chemical products, Electricity, gas, steam and air conditioning supply, energy (included renewable energy)

Dan NILSSON - Managing Director

Scale Biofuel ApS has developed a patent pending technology for producing volatile organic chemicals as e.g. bioethanol in customized production plants. The technology allows for significantly lower CAPEX to construct new fuel ethanol production plants, reduces the cost of fuel ethanol production, and provides flexibility in the scale of production. Additionally, the technology uses solar energy as a significant energy source resulting in a further reduction of greenhouse gas emissions as compared to other production technologies with similar productivities. The technology will be particularly beneficial in tropical and subtropical regions but including developing and under-developed rural regions due to the low CAPEX, the simplicity and robustness of the production capability.

Size: SME, Turnover: 0

46. **SERECO SRL** (Italy) SME

Manufacture of machinery and equipment not elsewhere classified

Monica MOTTOLA - Sales & Marketing manager

SERECO is specialised in water, sewage and wastewater treatment and the core business is the supply of complete package of process equipment, resulting in the advantage for the client of dealing with one partner for all engineering and technical, commercial, logistic aspects.

Our company has been established in 1975 and has now references in more than 60 Countries, in plants of any size, from the small high technology type up to extremely large municipal plants.

Flexibility and vertical integration are our strengths, always in the respect of the highest European regulations, and certified to ISO 9001:2008 and ISO 14001

A more detailed product range is available on the website www.sereco.it and includes:

- Water Intake From River and Seawater;*
- Archimedean Screw Pump;*
- Pre-Treatment as Coarse and Fine Screen, Sand Remover and Classifier;*
- Pretreatment Dedicated To MBR;*
- Aeration Systems, Diffusers and Turbine;*
- Clarifiers, Clari-Flocculators and Dissolver Air Floatation System;*
- Tertiary Treatment by Filters, Sand type, felt drum and disc filters and active carbon;*
- Sludge Dewatering and Storing;*
- Odor removal by biofilter;*
- Gates, penstocks, Conveyors and many other accessories and components.*

Size: SME, Turnover: 12000000

47. **SOCIEDADE PORTUGUESA DE INOVACAO** (Portugal) SME

Professional, Scientific, Technical activities (incl. consultancy and research)

Richard DENG - Chief Representative

SPI was founded in Porto in 1997 and since then has undergone steady growth, with the creation of various new companies and representative offices, not only in Portugal, but also abroad. Now, SPI consists of SPI Portugal, SPI USA, SPI Espanha, SPI China and SPI Ventures. There is also currently activity in Brazil and SPI is expanding its international presence in increasingly diverse locations.

SPI's dynamic perspective allows it to intervene at a global level and continually increase its network of contacts, allowing it to provide new opportunities to its clients and partners. SPI has a team of more than 60 consultants (including external experts) of 10 different nationalities with a variety of backgrounds that allow it to respond effectively in different sectors of activity.

Size: SME, Turnover: 378,2433.60

48. **SPINVERSE LTD** (Finland) SME
Professional, Scientific, Technical activities (incl. consultancy and research), Services
 Pekka KOPONEN - CEO
Spinverse can help you in bringing your technologies to markets in either in China, Europe or Russia. We provide operational support in market expansion activities and technology scouting; and strategic support in technology development and transfer.
Spinverse is the leader in European technology consulting with in-depth expertise in nanotechnology and advanced materials. Client needs are diverse and our solutions always tailor-made. We take technology further and combine our expertise with business excellence and Europe's best industry and R&D network. We deliver innovative and practical solutions in line with our client's R&D strategy to increase their competitiveness.
We have taken part in over 100 major projects in the last decade in the field of technology consulting, commercialisation and innovation management. Our experts have a cross-disciplinary background and deliver tangible results by managing projects professionally and efficiently.
Size: SME, Turnover: 2,000,000
49. **STUDIO FRANCHETTI ING. PAOLO** (Italy) SME
Services
 Paolo FRANCHETTI - Manager, CEO
Activity includes design and realization of buildings, industries, infrastructures, bridges, special structures and foundations; restoration and refurbishment of historical and monumental buildings, experimental dynamic test and structural identification, urban planning. Environmental Engineering (i.e. waste, depuration plant). Transportation engineering. Renewable energy.
Eng. Paolo Franchetti (CEO) joins the activities of professional, advisor and consultant with the teaching of Technical Structures in the Department of Environmental Engineering, University of Padova in Italy and a European Master in Earthquake Engineering (SAHC) dedicated to the study of historic structures and monuments.
Size: SME, Turnover: 230000
50. **STUDIO VALLA EUROPEAN CONSULTING** (Italy) SME
 Valerio VALLA - Founding Partner
Size: SME, Turnover:
51. **TECHNOLOGY ECO² DEVELOPMENT** (Belgium) SME
Manufacture of leather and related products
 VAN DEN BEMPT FRANCOISE - ADMINISTRATOR
*OUR COMPANY OPERATES A MARKETING LICENSE FOR THE LEATHER INDUSTRY;
 OUR DRUMS ARE THE PARTICULARITY TO CONSUME 30 TO 80 % LESS WATER, LESS CHEMICALS,
 WASTE WATER;;; WHILE KEEPING A HIGH QUALITY OF THE FINISHED PRODUCT, SKINS*

AFTER 2 YEARS FOR CONSTRUCT THE FIRST DRUM, MAKE ALL THE TESTING IN REAL SITUATION, THE PROOF WITH A OFFICIAL ORGANISATION (CTC LYON FRANCE) AND WITH THE SUPPORT OF COTANCE (EUROPEAN FEDERATION OF TANNERS)? WE ARE NOW READY TO ENTER IN THE COMMERCIALISATION STEP. OUR PARTNER FOR THE PRODUCTION IS THE LEADER IN THE POLYESTER PRODUCTS.

Size: SME, Turnover: 0

52. **TERRA NOVA LTD ENVIRONMENTAL ENGINEERING CONSULTANCY** (Greece) SME

Environmental engineering consultancy

Ioannis SPANOS - Managing Director

TERRA NOVA Ltd provides integrated services covering the whole range of environmental needs and concerns of the contemporary enterprises:

- *Environmental licensing & permitting (Environmental Impact Assessments, Studies for waste collection and management, other specialized studies, etc.)*
- *Environmental risk assessment audits, 2nd party audits, environmental surveys and environmental due diligence studies in industrial facilities, commercial buildings, infrastructure projects etc.*
- *Environmental policy & planning*
- *Strategic Environmental Assessment*
- *Design of management systems and plans for industrial and municipal waste (solid waste, waste water and hazardous waste)*
- *Design of aquatic reservoirs monitoring systems*
- *Design of air emissions monitoring and management systems and plans*
- *Indoor air quality assessment and design in buildings of various uses (office buildings, commercial buildings, hospitals etc)*
- *Emissions Trading Systems*
- *Design and development of Environmental Management Systems (ISO 14001, EMAS), health and safety management systems (OSHAS)*
- *Environmental Research and Development*
- *Environmental liability and legislation (harmonization and compliance studies, legal gap analyses, reports regarding issues concerning national and EU environmental legislation, consulting services regarding the transposition of EU Directives, consultation on environmental law and policy issues)*

TERRA NOVA combining a pool of multidisciplinary scientists with an extensive experience in state-of-the-art technologies, provides dynamic support to its customers, offering integrated services and tailored solutions regarding their environmental needs.

TERRA NOVA owns a specialized Laboratory for air pollution measurements, accredited in accordance to ISO/IEC 17025:2005 standard.

TERRA NOVA operates in an environmental conscious way, having developed and implementing an Environmental Management System, certified under ISO 14001:2004 standard. Size: SME, Turnover: 580

53. **THATCHTEC BV** (Netherlands) NA

Cleantech

Salvador ROIG COLL - International Project & Business Development Manager

Thatchtec BV is a company based in Wageningen. Its specialization is R&D and commercialization of environmentally friendly methods to control undesired biological populations. Its methods are applied in different sectors (i.e. housing, horticulture, recreation, etc.) to control nematodes, fungi, algae and moss populations.

Its main product is Soil Resetting. Soil Resetting is a soil bioremediation method applied in horticultural to disinfect and balance soils. This green technology is based on properly feeding and putting to work anaerobic bacteria.

Size: NA, Turnover: 1158072

54. **THE EUROPEAN DEVELOPMENT PLATFORM** (Romania) European Association
Multisector/consultancy

Nela PAVALOIU - Founding President

The European Development Platform (E.D.P.) was established with the goal of accomplishing a dual attribute, as a Romanian entity by creation and European by vocation. E.D.P. brings together privately and publicly held companies, from all sectors of the Romanian economy, NGOs and distinguished individuals, who are interested in Romania's European present and future and its EU-membership benefits. All these entities and individuals work together to facilitate a wide range of projects that are developed by the European Union and international organisations to be implemented in Romania.

This platform for dialogue is based on generating debates and meetings between local and foreign business groups in order to initiate and contribute to an interactive dialogue on current issues, aiming to provide economic smart solutions, to support the development of the Romanian economy in the context of the future EU decisions.

E.D.P. was established in 2010, three years after Romanian accession to the European Union, with a well defined mission: to become a vehicle for strengthening the links between economic organisations, public and private, local civic organizations and similar entities in other EU countries.

E.D.P.'s areas of expertise reach all major economic areas: European policy, absorption of European funds, social policy, agriculture, tourism, education and research, construction, transport and infrastructure, environment, health, culture, ICT, energy, security and European safety administration.

Size: European Association, Turnover:

55. **TNO** (Netherlands) NA
Applied Research

Emile ELEWAUT - Director International Affairs

TNO - Netherlands Organisation for Applied Scientific Research has 4200 researchers and a turnover of some 750 mEUR. We are active in 7 societal interest areas: healthy living, transport and mobility, built environment, energy, industrial innovation, defence safety and security, information society.

TNO was created by law and has as one of its main tasks to support innovation with a focus on SME's.

TNO Companies contains some 75 spin-off companies as quick starters of TNO products and services.

Size: NA, Turnover:

56. **TRIONPARTNERS B.V.** (Netherlands) NA
Multisector

Jan KONING - Director

Technology broker for more sustainable production processes in the field of chemical, pharmaceutical, oil & gas, pulp & paper and environmental installations.

Focus is on The Netherlands and China

Introduction and implementation of technologies from Germany, Belgium, The Netherlands, France and Sweden

Execution of surveys for improved sustainable performance for companies and company associations/cooperatives

Assisting larger organisations in achieving sustainability goals (Chairman of NL GUTS www.nlguts.nl; SME Account manager ISPT www.ispt.eu; coordination DEF www.deltalinqs.nl)

Size: NA, Turnover: 400.000-500.000

57. **UMICORE** (Belgium) Big

Materials technology

Judy QIAN - Director Government Affairs Greater China

Umicore is a global materials technology and recycling group. It focuses on application areas where its expertise in materials science, chemistry and metallurgy makes a real difference. Its activities are centred on four business areas: Catalysis, Energy Materials, Performance Materials and Recycling. Each business area is divided into market-focused business units offering materials and solutions that are at the cutting edge of new technological developments and essential to everyday life. Umicore generates the majority of its revenues and dedicates most of its R&D efforts to clean technologies, such as emission control catalysts, materials for rechargeable batteries and photovoltaics, fuel cells, and recycling. Umicore's overriding goal of sustainable value creation is based on an ambition to develop, produce and recycle materials in a way that fulfils its mission: materials for a better life. The Umicore Group has industrial operations on all continents and serves a global customer base; it generated a turnover of € 12.5 billion (€ 2.4 billion excluding metal) in 2012 and currently employs some 14,400 people.

Size: Big, Turnover: 12.5 Bn

58. **VERSALIS S.P.A.** (Italy) Big

Manufacture of chemicals and chemical products

Daniele FERRARI - CEO

Versalis (Eni) is interfacing with markets through globally-oriented strategies and a market-driven product portfolio. It leads the industry in manufacturing intermediates, polyethylene, styrenics and elastomers, a business that positions the company as a worldwide leader and reinforces its optimization process.

Versalis boasts a wide range of proprietary technologies, wide-reaching distribution network and after-sales assistance.

The company is strongly focusing on the growing green chemicals sector through Matrìca, a joint venture with Novamont, to build a bio-run complex in Sardinia. Versalis has also partnered with Genomatica to produce bio-butadiene, with Yulex for guayule-based natural rubber and with Pirelli for a joint research project on the use of guayule-based natural rubber in tire production.

Size: Big, Turnover: 6.000m EURO

59. **VEWIN (ASSOCIATION OF DUTCH WATER COMPANIES)** (Netherlands) NA

Water supply; sewerage, waste management and remediation activities

Theo SCHMITZ - CEO

Vewin is the association of drinking water companies in the Netherlands. Vewin's most important activity is to represent the common interests of its members.

Vewin regularly conducts research into how it can meet the changing needs of its members, stakeholders, consumers and society. Innovation in lobbying, communication and technology is key for a water sector that serves as an example to the rest of the world.

Vewin seeks to collaborate with its stakeholders, which include consumer organisations, the telecom sector, representatives from the chemical, pesticide and medicine industry, conservation and environmental organisations and other associations in order to identify and address common interests.

Size: NA, Turnover:

60. **VITO (VLAAMSE INSTELLING VOOR TECHNOLOGISCH ONDERZOEK)** (Belgium) NA

Professional, Scientific, Technical activities (incl. consultancy and research)

Pierre GEUZENS - Business development Manager

As an independent and customer-oriented research organisation, VITO provides innovative technological solutions as well as scientifically based advice and support in order to stimulate sustainable development and reinforce the economic and social fabric of Flanders.

VITO is already active in China as a main shareholder in a local JV (Libovito) providing expertise and consultancy regarding air quality management to local governments. Furthermore VITO is involved as a leading scientific partner in several Europe-Aid projects in China.

Other investment projects with local partners on geothermal energy and fuel saving technology (ultracaps) on heavy duty trucks are in negotiation.

Size: NA, Turnover: