

CAT 35 China Corp Fare Template Version												1-Dec-13	
Customer and A/C		CHINA - ITALY CHAMBER OF COMMERCE(CICC)										069192	
Dun's and Tour code		LCICNSCIC										CNSCIC	
Country		CHINA											
Currency		CNY											
Carriers Participating		LH/LX/OS											
Contract validity		01Jan2014-31Dec2015											
Percentage Disc		01Jan2014-31Dec2015											
Important notes: Corporate contract validity defines travel departure and ticket transaction range. E.g. contract validity 01JAN-31DEC2014, ticket issue date and travel departure date should be within 01JAN-31DEC2014. Below mentioned corporate discount percentage (%) will apply always on current gross published market fare level. Surcharges (e.g. stopover) are not applicable to discount. That means, if gross published market fare level changes, corporate discount percentage (%) will automatically apply to the new gross fares with or without prior notice.													
Courtesy procedure: *In case of fare increases LH/LX/OS will inform Corporate clients and agents at least 7 days before effective date.													
Origin (City/Airport Code or Country/Region code)	Destination (City/Airport Code or Country/Region code)	Published Farebase Code	CORP Farebase Code	Booking Class(es)	Corporate Discount	Representing Fare (at time of offer)	Remit amount to carrier (at time of offer)	Representing OXD	Pricing Carrier	Comments	Annual Target		
PAR, MIL, ROM		JFFBB	JCRxxxBB	J	0%	53390	53,390		LH	1) All LH/LX/OS rule conditions are as per Corp account fare in system. Amadeus transaction : FQD xyzxyarh,UT23456 (account code), FON x (fare number).	0NY500,000		
		CFBBB	CCRxxxBB	C	8%	43450	39,980		LH				
		DFBBB	DCRxxxBB	D	10%	34950	31,460		LH				
		ZRFB	ZCRxxxBB	Z	10%	28590	25,740	SHA	LH				
		YFBBB	YCRxxxBB	Y	0%	21750	21,750	-	LH				
		BFBFB	BCRxxxBB	B	10%	17250	15,530	PAR	LH	2) More restrictive rule applies in case of 1/2RT combi LH/LX or LH/OS or LX/OS except rebooking fee collection. Or follow auto-pricing.			
		MRFB	MCRxxxBB	M	10%	13750	12,380		LH				
		URFB	UCRxxxBB	U	10%	10750	9,680		LH				
		HRCBB	HCRxxxBB	H	10%	9150	8,240		LH				
		QRCBB	QCRxxxBB	Q	10%	7850	7,070		LH	3) Final result fare follows IATA currency rule : rounding up to CNY10 for Renminbi.			
SHA	FRAMUC/ZRH/BLX/IN/TRN/VCE/G RZ/FLR/GOA	JICSWCN	JRR	J	0%	52500	52,500		LX	4) Corporate fare is only valid if the flights are taken in the booked sequence.			
		QICSWCN	QRR	C	8%	43000	39,960		LX				
		DICSWCN	DRR	D	10%	33500	30,150		LX				
		ZICSWCN	ZRR	Z	10%	24000	21,600	SHA	LX				
		YICSWCN	YRR	Y	0%	23000	23,000	-	LX	5) Pls issue IT ticket for Corporate fares, and issue Face Value for publish fares. Tour Code & Corporate Tracking Code should be input when tickets are issued, no matter Corp Fare or publish fare is used: Tour Code:CNSCIC OSI tracking code format:OS_YY_CP/LH/LCICNSCIC			
		BICSWCN	BRR	B	10%	18000	16,200	PAR	LX	6) Mainland China Corp fares can return to other Mainland China cities (BUS/SHANG/TAOSHHE), in case openjaw is to be done between mainland China cities and HKG, please refer to publish fare for sales.			
		MICSWCN	MRR	M	10%	15000	13,500		LX				
		UICSWCN	URR	U	10%	12000	10,800		LX				
		HICSWCN	HRR	H	10%	10500	9,450		LX				
		QICSWCN	QRR	Q	10%	9000	8,100		LX				
FRAMUC/ZRH/VCE/FLR		JFFBB	JCRxxxBB	J	0%	53390	53,390		LH				
		CFBBB	CCRxxxBB	C	8%	43450	39,980		LH				
		DFBBB	DCRxxxBB	D	10%	34950	31,460	SHA	LH				
		ZRFB	ZCRxxxBB	Z	10%	30590	27,540	-	LH				
		YFBBB	YCRxxxBB	Y	0%	21750	21,750	FRA	LH				
		BFBFB	BCRxxxBB	B	5%	17250	16,390		LH				
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FRAMUC/ZRH/VCE/FLR		JICSWCN	JRR	J	0%	52500	52,500		LX				
		QICSWCN	QRR	C	8%	43000	39,960		LX				
		DICSWCN	DRR	D	10%	33500	30,150		LX				
		ZICSWCN	ZRR	Z	10%	24000	21,600	SHA	LX				
		YICSWCN	YRR	Y	0%	23000	23,000	-	LX				
		BICSWCN	BRR	B	5%	17100	17,100	FRA	LX				
		MICSWCN	MRR	M	10%	15000	13,500		LX				
		UICSWCN	URR	U	10%	12000	10,800		LX				
		HICSWCN	HRR	H	10%	10500	9,450		LX				
		QICSWCN	QRR	Q	10%	9000	8,100		LX				
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		BICSWCN	BRR	B	5%	17100	17,100		LX				
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Lufthansa

Austrian

SWISS

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		JR2OS1CX	JCR2X	J	0%	51000	51,000		OS		
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		DFLY1CX	DCR0X	D	10%	32550	29,300		OS		
		ZR2OS1CX	ZCR0X	Z	10%	26500	23,850		OS		
		YR2OS1CX	YCR2X	Y	0%	21750	21,750	BJS	OS		
		BR2OS1CX	BCR2X	B	10%	17150	15,440		OS		
		MR2OS1CX	MCR2X	M	10%	14150	12,740	PAR	OS		
		UFLY1CX	UCR0X	U	10%	12350	11,120		OS		
		HFLY1CX	HCR0X	H	10%	10850	9,770		OS		
		GFLY1CX	GCR0X	G	10%	9850	8,870		OS		
		QFLY1CX	QCR0X	Q	10%	8850	7,970		OS		
		VFLY1CX	VCR0X	V	10%	7850	7,070		OS		
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		BICSWIGN	BRR	B	10%	18000	16,200	BJS	LX		
		MICSWIGN	MRR	M	10%	15000	13,500	PAR	LX		
		HICSWIGN	URR	U	10%	12000	10,800		LX		
		HICSWIGN	HRR	H	10%	10500	9,450		LX		
		QICSWIGN	QRR	Q	10%	9000	8,100		LX		
		VICSWIGN	VRR	V	10%	7900	7,110		LX		

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Ticketing agency 1 - Lufthansa Service Center		IATA 8 digits
Ticketing agency 2 -		IATA 8 digits
Ticketing agency 3 -		IATA 8 digits
Ticketing agency 4 -		IATA 8 digits
Ticketing agency 5 -		IATA 8 digits

Lufthansa Group

 **Lufthansa** Austrian  **SWISS**

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		DFLY1CX	DCR0X	D	10%	33550	30,200		OS		
		ZR2OS1CX	ZCR0X	Z	10%	27000	24,300		OS		
		YR2OS1CX	YCR2X	Y	0%	21750	21,750	BJS	OS		
		BR2OS1CX	BCR2X	B	5%	17150	16,300		OS		
		MR2OS1CX	MCR2X	M	10%	14150	12,740	FRA	OS		
		UFLY1CX	UCR0X	U	10%	12350	11,120		OS		
		HFLY1CX	HCR0X	H	10%	10850	9,770		OS		
		GFLY1CX	GCR0X	G	10%	9850	8,870		OS		
FRA	FRAMUC/ZRH/VCE/FLR	QFLY1CX	QCR0X	Q	10%	8850	7,970		OS		
		VFLY1CX	VCR0X	V	5%	7850	7,460		OS		
		JICSWGN	JRR	J	0%	52500	52,500		LX		
		CICSWGN	CCR	C	8%	43000	39,560		LX		
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		ZICSWGN	ZRR	Z	10%	24000	21,600		LX		
		YICSWGN	YRR	Y	0%	23000	23,000	BJS	LX		
		BICSWGN	BRR	B	5%	18000	17,100		LX		
		MICSWGN	MRR	M	10%	15000	13,500	FRA	LX		
		UICSWGN	URR	U	10%	12000	10,800		LX		
LX	FRA	HICSWGN	HRR	H	10%	10500	9,450		LX		
		QICSWGN	QRR	Q	10%	9000	8,100		LX		
		VICSWGN	VRR	V	5%	7900	7,510		LX		

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Carriers Participating	LH LX OS	
Contract validity	01Jan2014-31Dec2015	
Percentage Disc	01Jan2014-31Dec2015	

CAT 35 China Corp Fare Template Version

1-Dec-13

Customer and AC

CHINA - ITALY CHAMBER OF COMMERCE(CICC)

069192

Country

CHINA

Currency

CNY

Carriers Participating

LH LX OS

Contract validity

01Jan2014-31Dec2015

Percentage Disc

01Jan2014-31Dec2015

Important notes: Corporate contract validity defines travel departure and ticket transaction range. E.g. contract validity 01.JAN-31.DEC2014, ticket issue date and travel departure date should be within 01.JAN-31.DEC2014. Below mentioned corporate discount percentage (%) will apply always on current gross published market fare level. Surcharges (e.g. stopover) are not applicable to discount. That means, if gross published market fare level changes, corporate discount percentage (%) will automatically apply to the new gross fares with or without prior notice.

Courtesy procedure: In case of fare increases LH/LX/OS will inform Corporate clients and agents at least 7 days before effective date.

Origin (City/Airport Code or Country/Region code)	Destination (City/Airport Code or Country/Region code)	Published Farebasis Code	CORP Farebasis Code	Booking Class(es)	Corporate Discount	Representing Fare (at time of offer)	Remit amount to carrier (at time of offer)	Representing O&D	Plating Carrier	Comments	Annual Target
NKG	PAR, MIL, ROM	JFFBB	JCRxxxBB	J	0%	53,190	53,190		LH		
		CFFBB	CCRxxxBB	C	8%	43450	39,980		LH		
		DFBFB	DCRxxxBB	D	10%	34950	31,460		LH		
		ZRFBB	ZCRxxxBB	Z	10%	28590	25,740	NKG	LH		
		YFFBB	YCRxxxBB	Y	0%	21750	21,750		LH		
		BFFBB	BCRxxxBB	B	10%	17250	15,530		LH		
		MRFBF	MCRxxxBB	M	10%	13750	12,380	PAR	LH		
		URFBB	UCRxxxBB	U	10%	10750	9,680		LH		
		HRCBB	HCRxxxBB	H	10%	9150	8,240		LH		
		QRCBB	QCRxxxBB	Q	10%	7850	7,070		LH		
		JFFBB	JCRxxxBB	J	0%	53,190	53,190		LH		
		CFFBB	CCRxxxBB	C	8%	43450	39,980		LH		
		DFBFB	DCRxxxBB	D	10%	34950	31,460		LH		
		ZRFBB	ZCRxxxBB	Z	10%	30590	27,540	NKG	LH		
		YFFBB	YCRxxxBB	Y	0%	21750	21,750		LH		
		BFFBB	BCRxxxBB	B	5%	17250	16,390		LH		
SHE / TAO	PAR, MIL, ROM	MRFBF	MCRxxxBB	M	10%	13750	12,380	FRA	LH		
		URFBB	UCRxxxBB	U	10%	10750	9,680		LH		
		HRCBB	HCRxxxBB	H	10%	9150	8,240		LH		
		QRCBB	QCRxxxBB	Q	10%	7850	7,070		LH		
		JFFBB	JCRxxxBB	J	0%	50880	50,880		LH		
		CFFBB	CCRxxxBB	C	8%	42450	39,060		LH		
		DFBFB	DCRxxxBB	D	10%	34950	31,460		LH		
		ZRFBB	ZCRxxxBB	Z	10%	28590	25,740	SHE/TAO	LH		
		YFFBB	YCRxxxBB	Y	0%	21750	21,750		LH		
		BFFBB	BCRxxxBB	B	10%	17250	15,530		LH		
		MRFBF	MCRxxxBB	M	10%	13750	12,380	PAR	LH		
		URFBB	UCRxxxBB	U	10%	10750	9,680		LH		
		HRCBB	HCRxxxBB	H	10%	9150	8,240		LH		
		QRCBB	QCRxxxBB	Q	10%	7850	7,070		LH		
		JFFBB	JCRxxxBB	J	0%	50880	50,880		LH		
		CFFBB	CCRxxxBB	C	8%	42450	39,060		LH		
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